

Brazilian Agribusiness:

Great investment opportunities

Curitiba, August 2017

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A strong market share

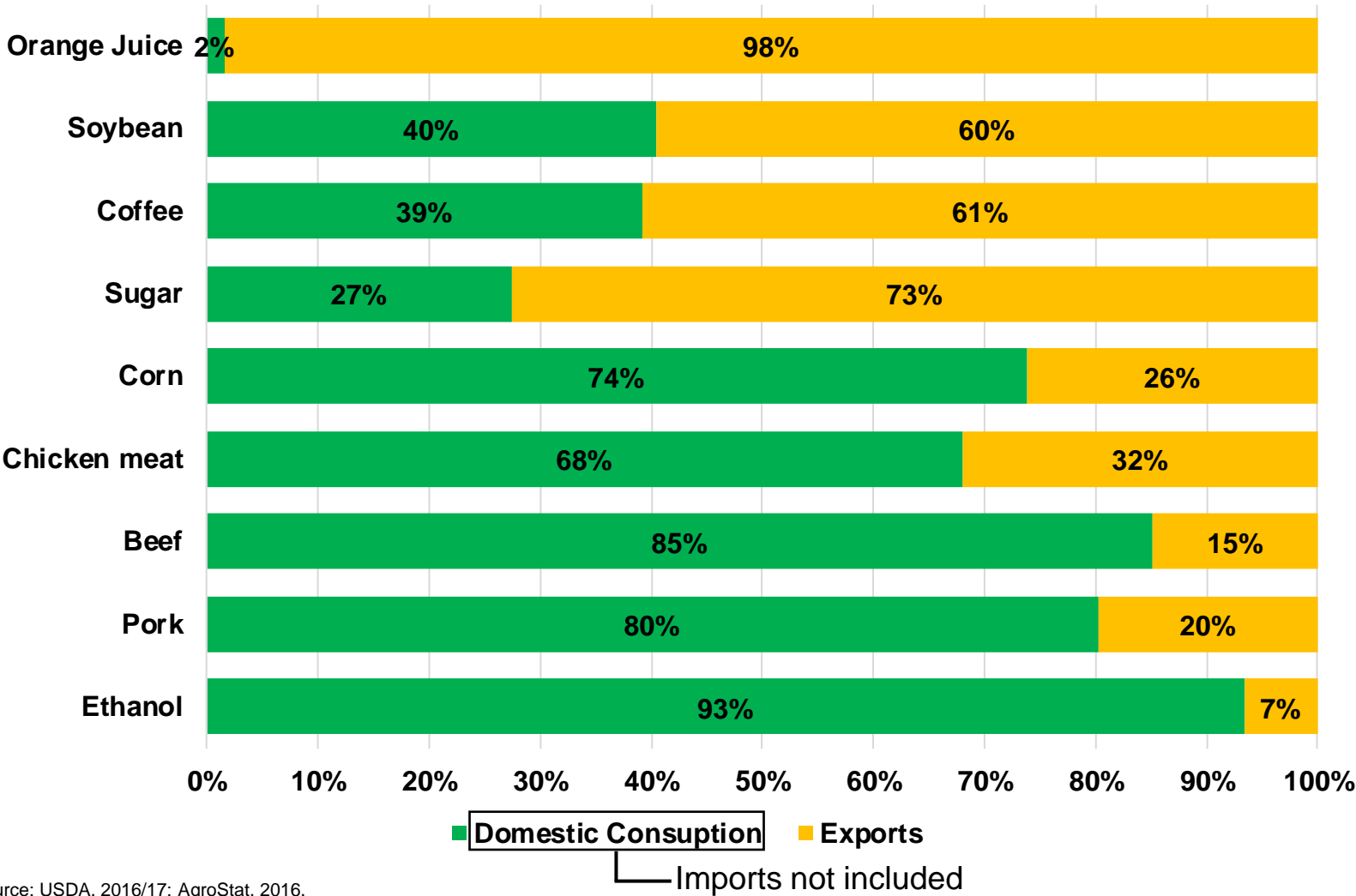
Brazil – World ranking, 2017

Main products	Production	Exports	Number of destinations
Sugar	1st	1st	108
Coffee	1st	1st	115
Orange Juice	1st	1st	56
Soybean	2nd	1st	81
Beef	2nd	2nd	127
Chicken meat	2nd	1st	132
Corn	3rd	2nd	50
Pork	4th	4th	98

The number of destinations shows that Brazilian products have quality

Importance of domestic market

Brazil: domestic consumption and exports

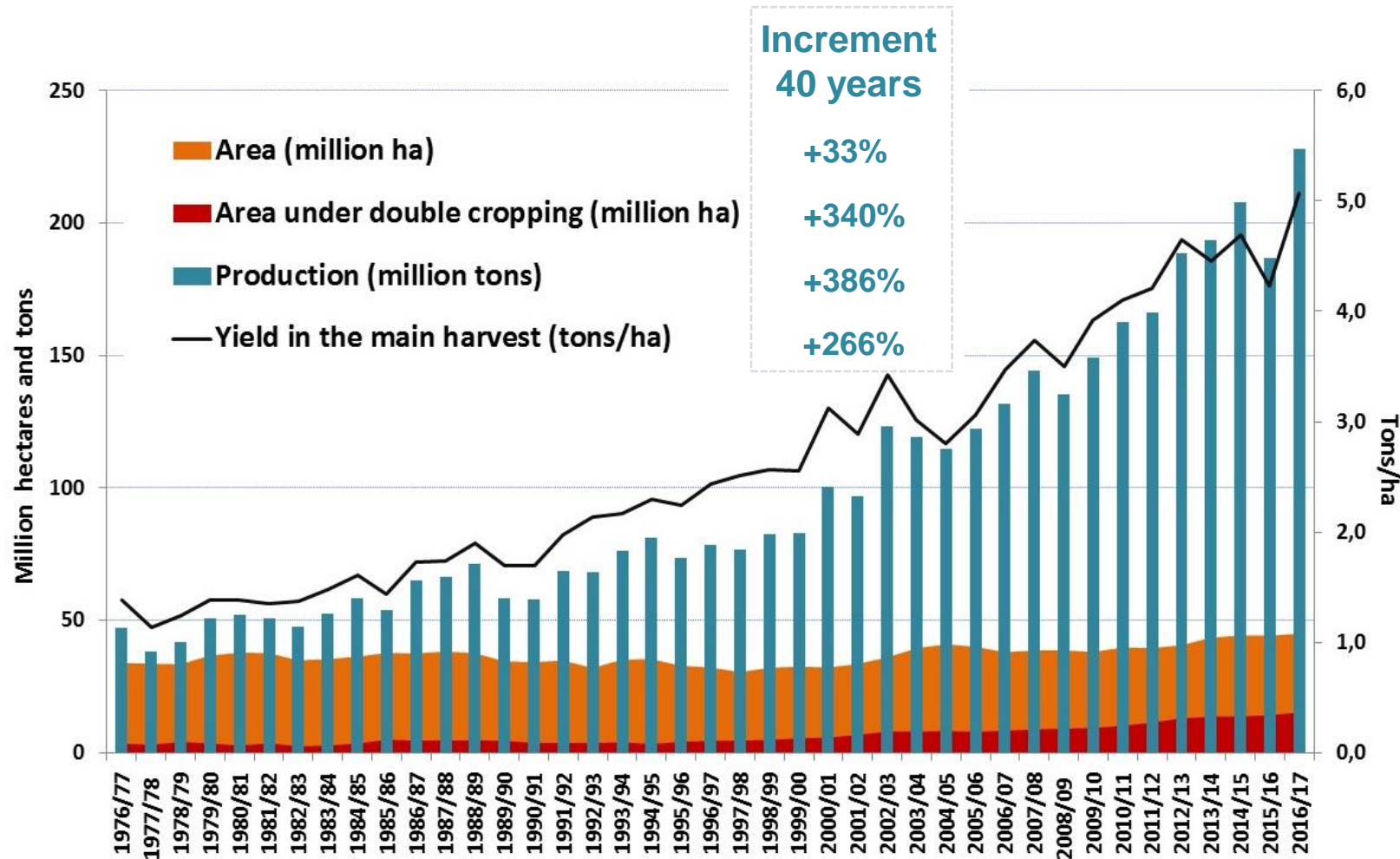


In addition to meeting domestic demand, Brazilian agriculture has the capacity to supply customers abroad

Source: USDA. 2016/17; AgroStat, 2016.
Made by: SRI/MAPA.
Data extracted in August, 2017.

Technology saves land

Grain production, land use and yield (1976/2017)



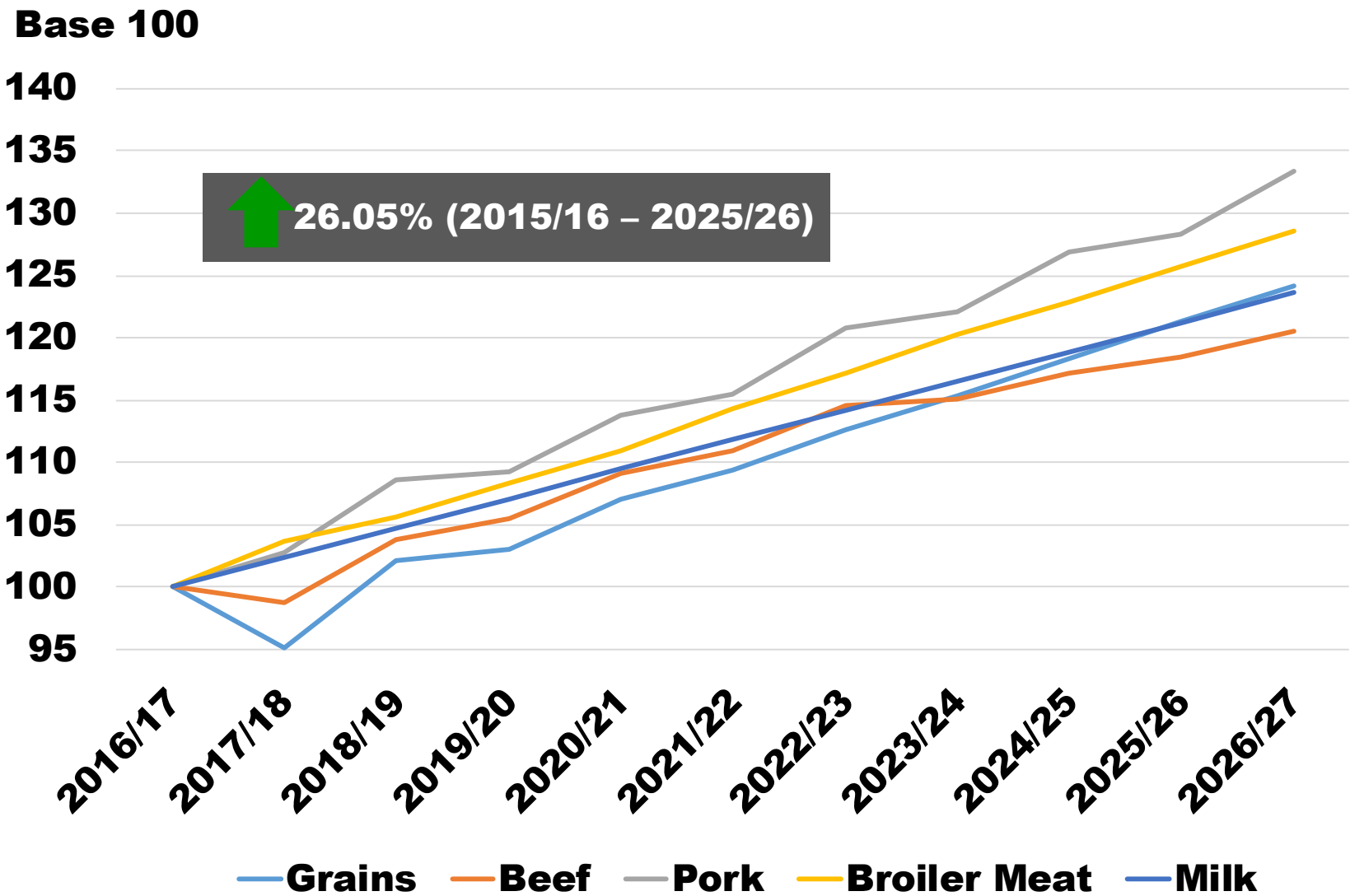
Source: Conab Prepared by: SRI

More than 15 million ha planted with more than one harvest in the same year:

- *Reduced fixed costs (same land, same labor, same equipment)*
- *Very competitive grain production*
- *High grain availability of animal feed*

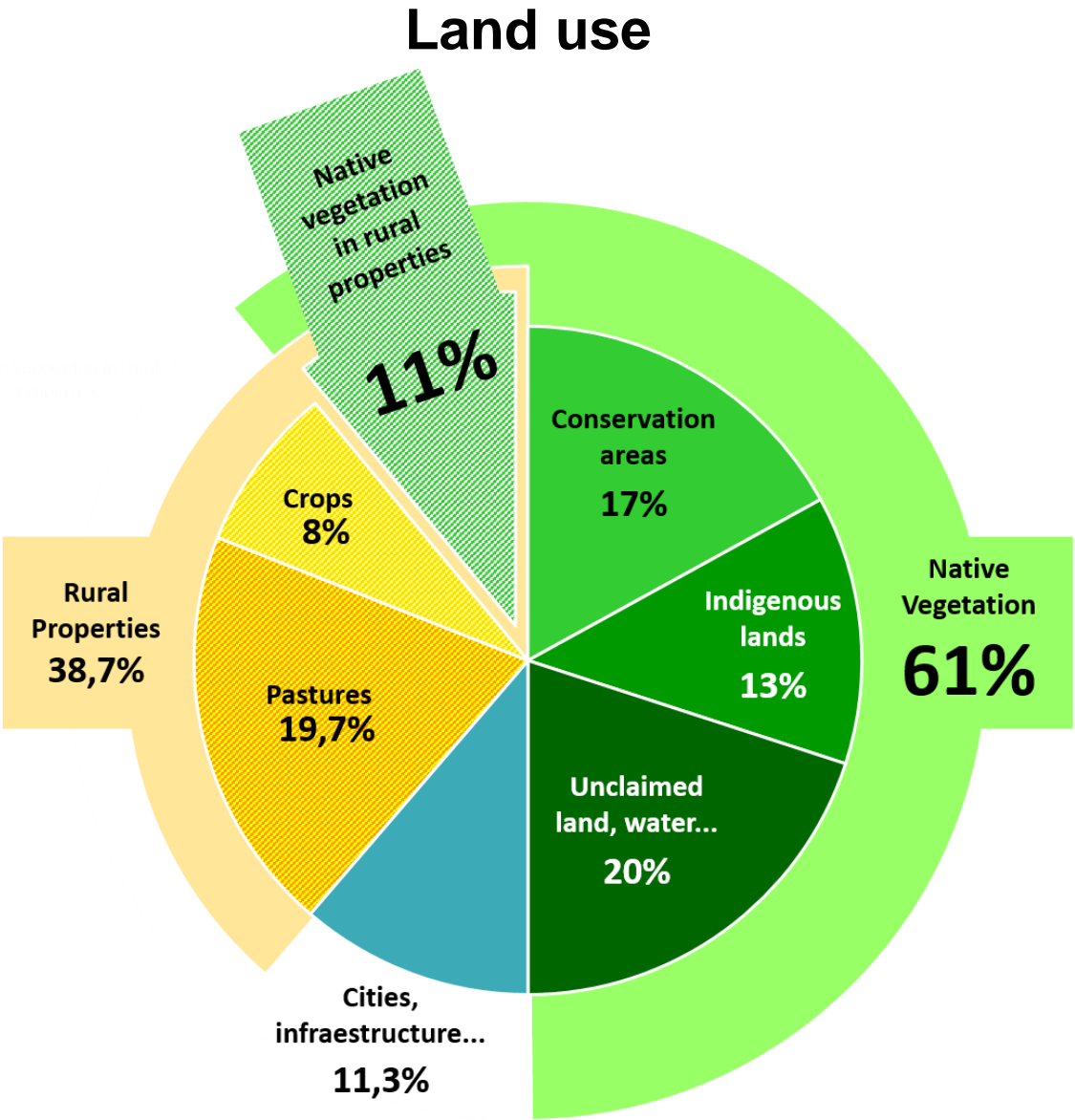
Production will continue to grow

Brazil – forecast for the next 10 years

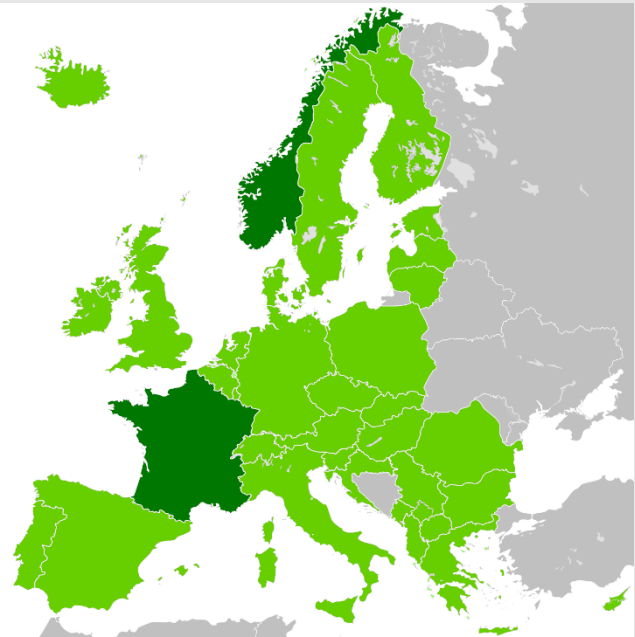


Brazil will play an increasing role as a global supplier of agricultural products

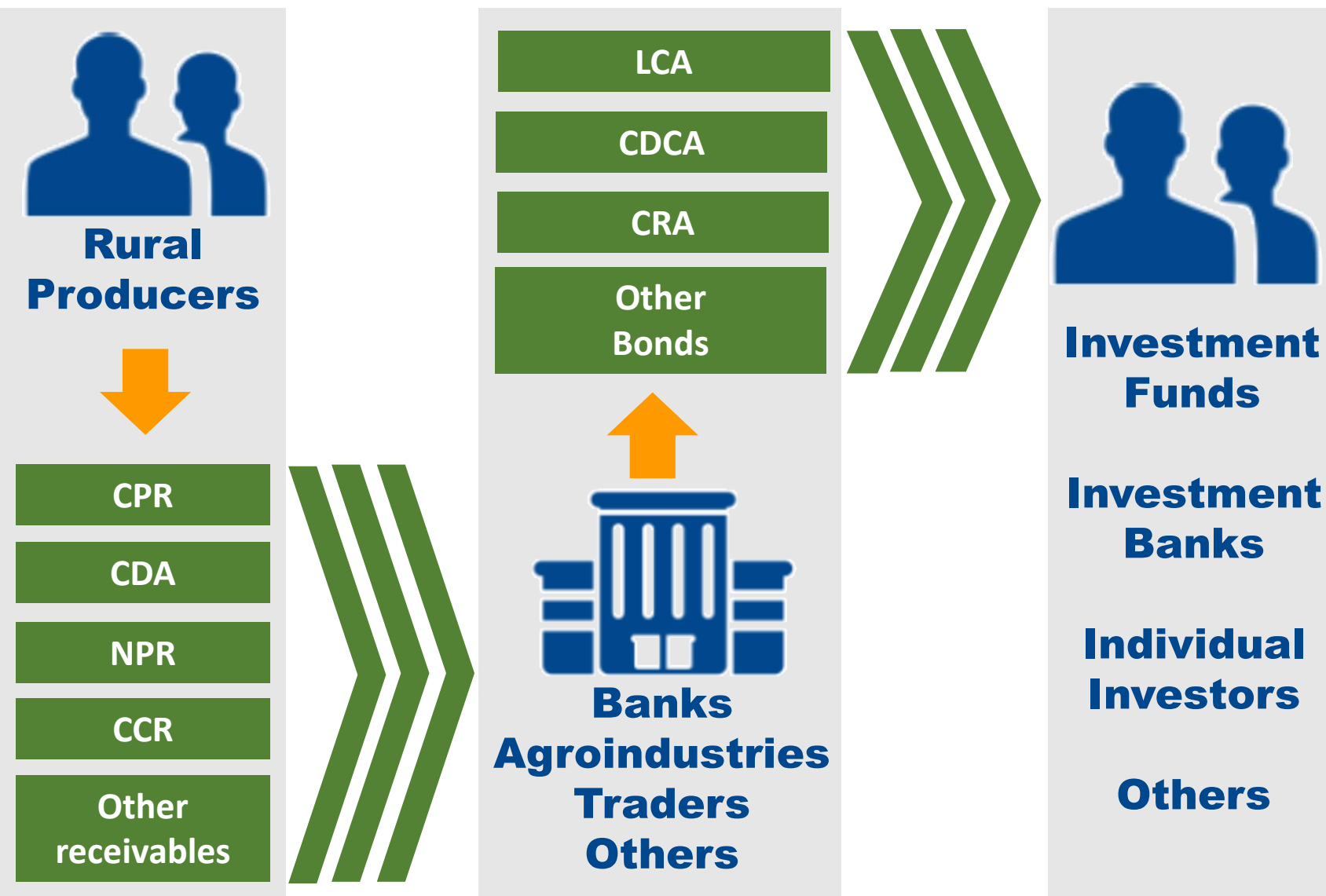
Most of the territory is preserved



The area of native vegetation preserved inside farms in Brazil is equivalent to the total area of France and Norway combined.



Brazilian Finance Engineering to finance agribusiness



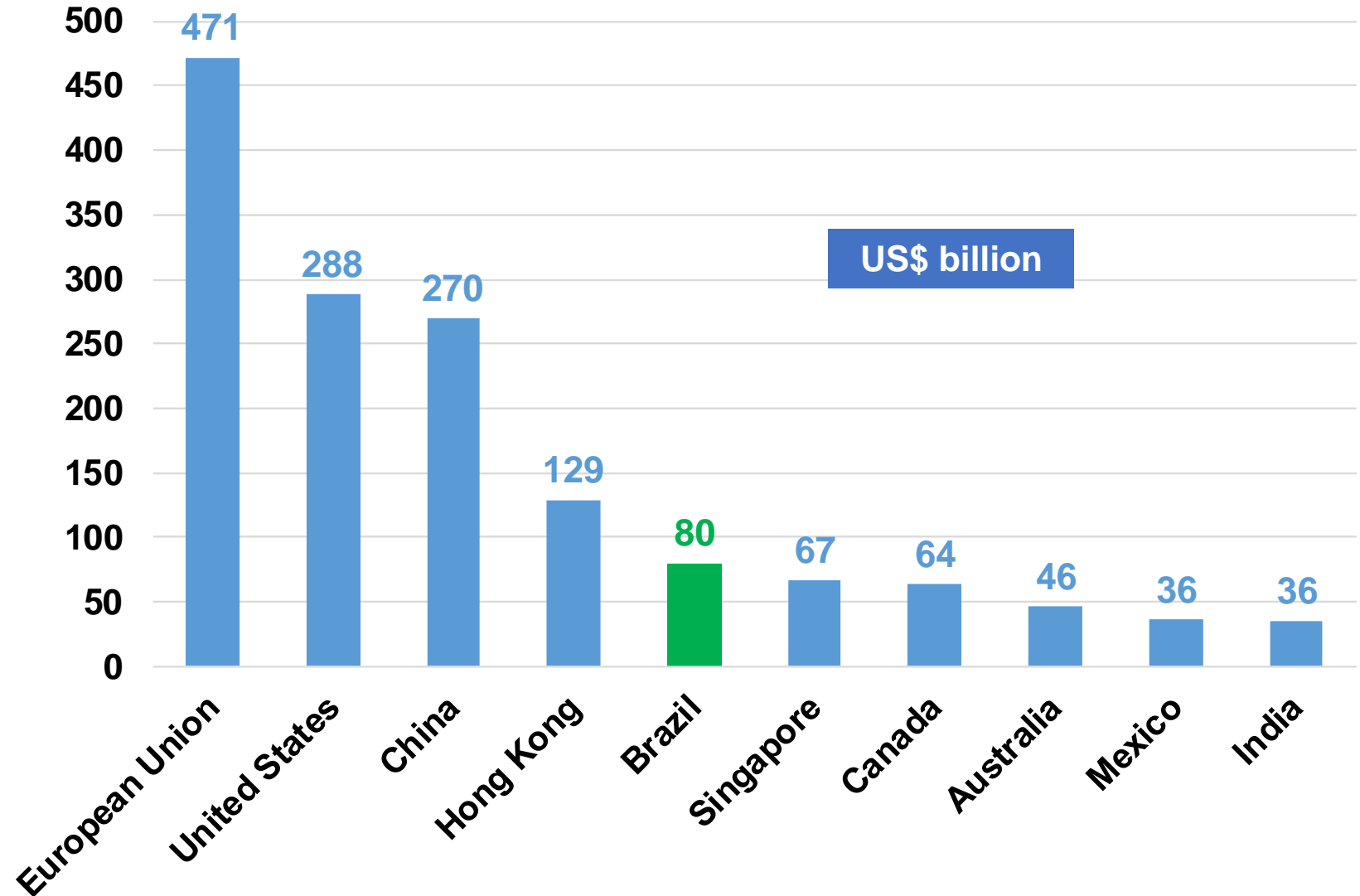
**US\$ 64,15
Billion**

Current stock of LCA,
CDCA and CRA
(held by the public)

**It's a big
market!**

**Brazil is
already one
of the
greatest
destinations
for FDI**

**Direct investments flow – average 2013-2015
- Selected countries -**



Investment in Brazilian Agribusiness

**There are several
areas for foreign
investors:**

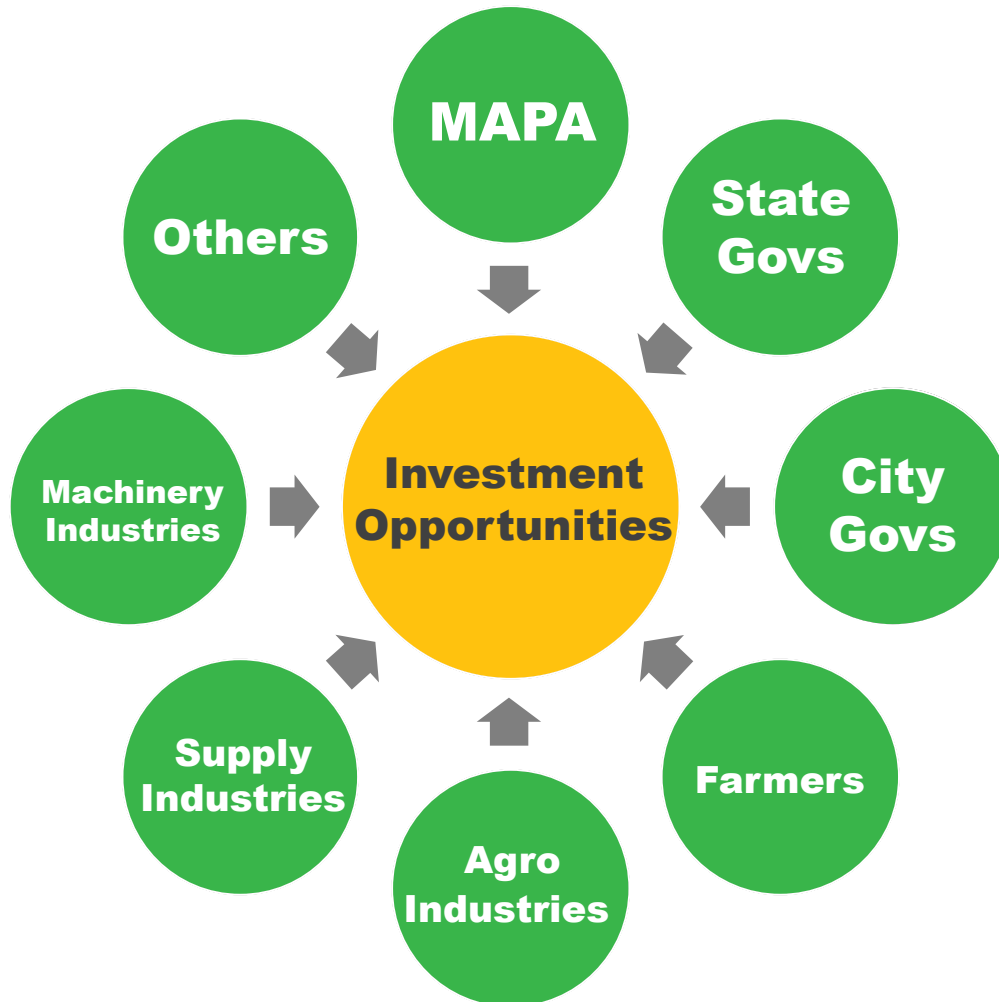
- Production
- Inputs supply
- Infrastructure
 - Logistics
- Processing
- Distribution

Agro⁺
INVESTMENTS



Agro⁺ INVESTMENTS

Strong partnership with agribusiness stakeholders



**Action to
identify
opportunities
for foreign
investment**

**Local governance
and stakeholders
will play a
fundamental role**

Brazil

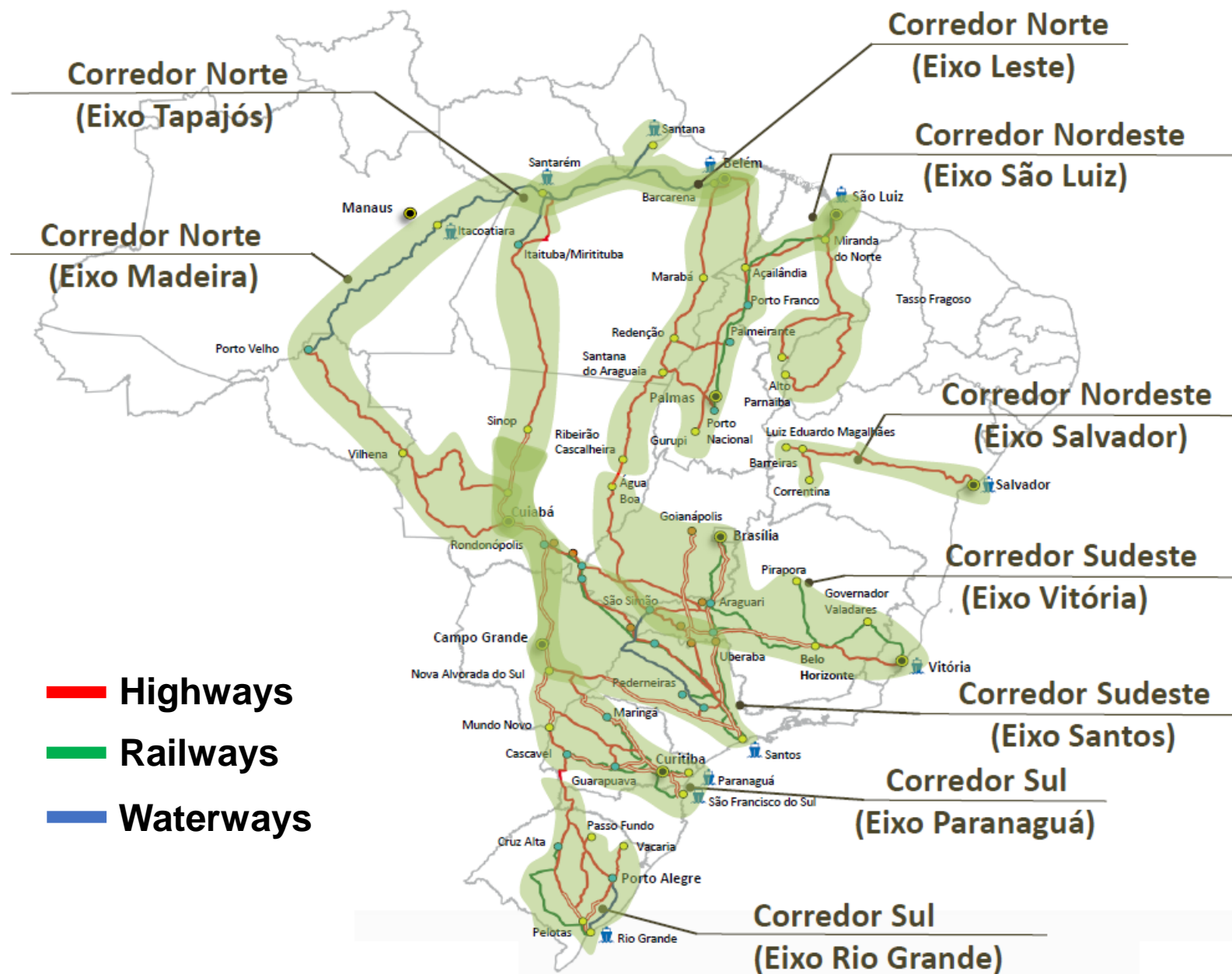
There are
opportunities for
investment in
infrastructure and
logistics



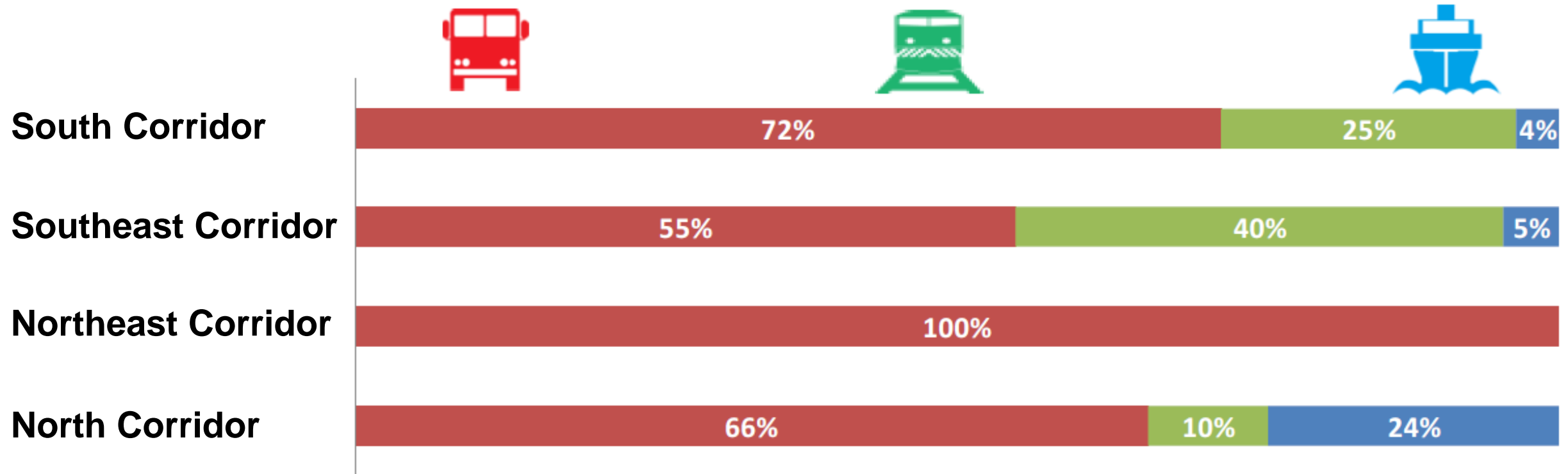
Brazilian Export Corridors



Source: MT



Logistics corridors – Modal Split of Transport

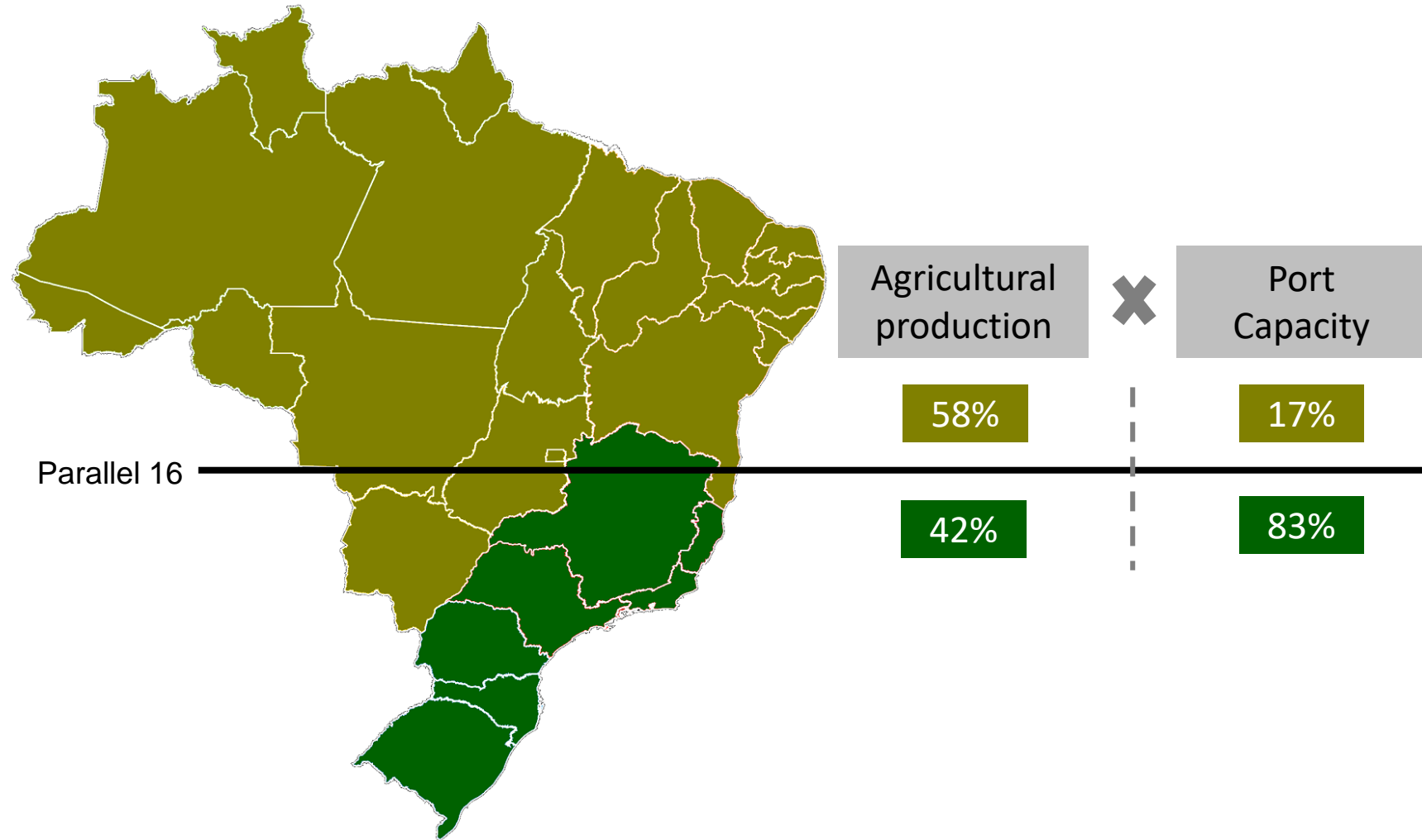




North Central Region

There is great potential to expand!!

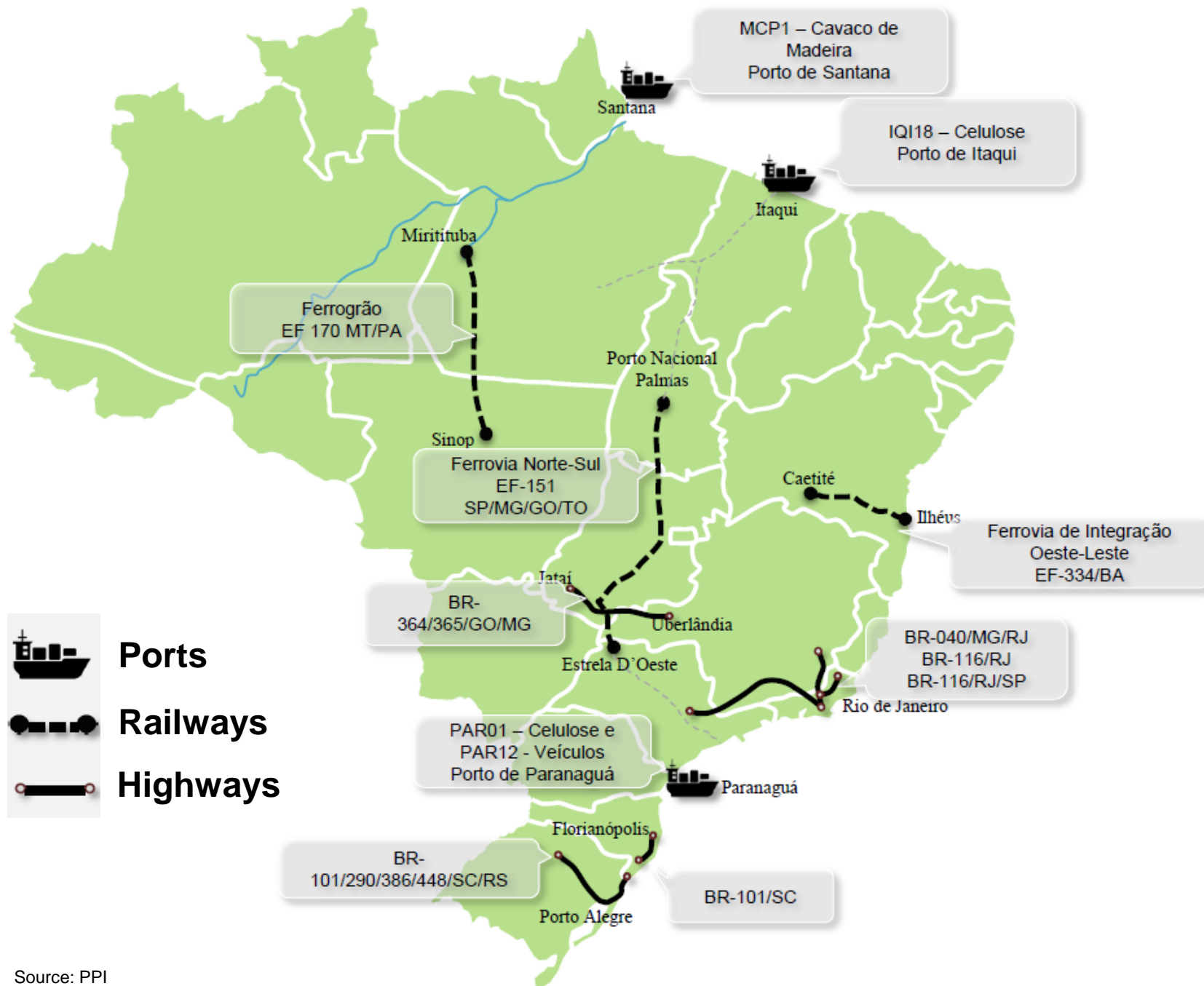
Brazilian Port Distribution





Investment Partnerships Program

Great investment opportunities!

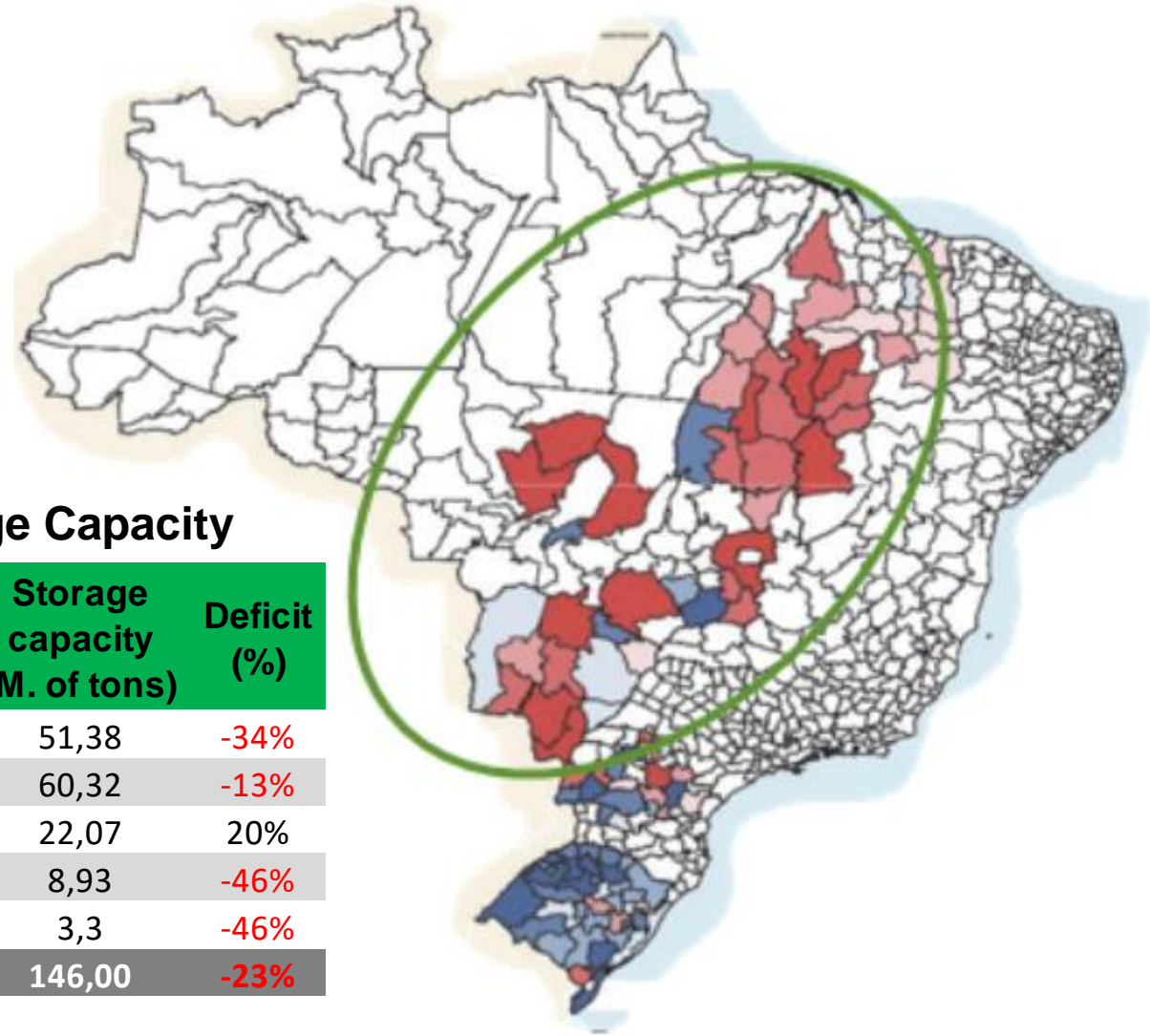


Great potential for
warehouse
expansion!



Source: MAPA e Conab

Brazilian Storage Infrastructure



Regional Storage Capacity

Region	Production (M. of tons)	Storage capacity (M. of tons)	Deficit (%)
Midwest	77,88	51,38	-34%
South	69,52	60,32	-13%
Southeast	18,44	22,07	20%
Northeast	16,68	8,93	-46%
North	6,15	3,3	-46%
Total	188,67	146,00	-23%

PCA

Warehouse Construction Program

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- **R\$ 1.6 billion in 2017/18 crop**
- **15 years to pay**
- **No loan limit**
- **Interest of 6.5% per annum**
- **For producers and cooperatives**

Brazil is a safe and friendly investment choice!

- **Respect for contracts and private property**
- **Foreign capital may freely enter Brazil**
- **Treated on an equal footing with domestic capital**
- **Foreign Direct Investment is not subject to any taxation**
- **Besides start-ups and joint ventures, Brazilian law allows for mergers and acquisitions**
- **There is an important financial market in Brazil, where indirect investments can also be made**

Thank you!

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