



Brazilian National Confederation of Industry

THE FUTURE OF INDUSTRY



STRATEGY TO SUPPORT A LOW CARBON ECONOMY



**Clean electric matrix
(83% from
renewable sources)**



**Greatest biodiversity
on earth (20% of the
total species on Earth)**



**Low carbon
intensity of the
industry**



**Largest forest
cover (58% of the
national territory)**



**2nd largest
Biofuels production
in the world**



**World's largest water
resources (12% of
world reserves)**



**BRAZIL'S
COMPARATIVE ADVANTAGE**



INDUSTRIAL SECTORS HIGHLIGHTS



GLASS

- 400,000 tons of glass are recycled per year, equivalent to 100,000 tons of GHGs emissions avoided annually



STEEL

- Around 12% of the production is obtained from the use of charcoal (from planted trees)



CHEMICAL

- 44% reduction of GHG emissions in industrial processes (2006-2016)



CEMENT

- GHG emissions 11% lower than the world average for the sector



PULP AND PAPER

- 9 million ha of planted forests (for industrial purposes) while 5.9 million ha of native forests (for conservation purposes)
- Recycling rate of paper 66.9% (one of the highest in the world)



ALUMINIUM

- 56% of all aluminium consumed in the country is recycled (global average: 26%)
- 97% of beverage cans are recycled in Brazil

BRAZIL'S COMPARATIVE ADVANTAGE



CNI'S STRATEGY TO SUPPORT A LOW CARBON ECONOMY



Reduce absolute GHG emissions of 37% by 2025 and 43% by 2030 (base year 2005)



Climate Neutrality by 2050



Zero illegal deforestation by 2030

CNI supports the implementation of the climate commitments made by the country in an integrated and transparent manner, with broad participation of the productive sector

In order to leverage its contribution to the achievement of the national targets under the Paris Agreement, CNI developed a proposal of a Strategy to Consolidate a Low Carbon Economy.

CNI'S STRATEGY TO SUPPORT A LOW CARBON ECONOMY

Our proposal consists of **16 actions**, organized into **4 main themes**, where government and industry can work together, aiming at accelerating the implementation of programs and technologies to reduce GHG emission, in the short and medium term, while build the pathway for the climate neutrality in 2050

The priority themes are:

01

Energy
Transition

02

Carbon
Pricing

03

Circular
Economy

04

Forest
Conservation

THEME 1 ENERGY TRANSITION

CONTEXT

- The Brazilian energy matrix has a large share of renewable sources, **46%**
- On the power matrix, renewables represents **83%**, a great share when compared to the USA (**18%**) and the OECD countries (**27%**)
- Despite its favorable situation, Brazil has further invested in the expansion of renewables in the matrix
- The country has also strengthened its National Policy for Biofuels (RenovaBio), and has developed a strategy to promote new source of energies (e.g. hydrogen)
- The challenge is to ensure tariff modicity while maintaining safety of energy supply

GENERAL PROPOSAL

Increasing the percentage of renewable energy and biofuels in the energy mix, by maintaining investments in renewable energy, strengthening the biofuels program, and policies and investments in new energies such as hydrogen and offshore wind and low carbon technologies (e.g carbon capture and storage) for the energy transition.

THEME 1

ENERGY TRANSITION

ACTION 1:

Support the expansion of biofuels and the strengthening of the National Biofuels Policy (Renovabio)

ACTION 2:

Articulate greater participation of industry in the energy efficiency programme (Procel)

ACTION 3:

Support the government in building and implementing new regulations to support implementation of offshore wind projects in Brazil.

ACTION 4:

Promote new clean technologies, such as hydrogen and CCUS

ACTION 5:

Articulate public policies to encourage the production of energy from solid waste

24 thousand own Employees

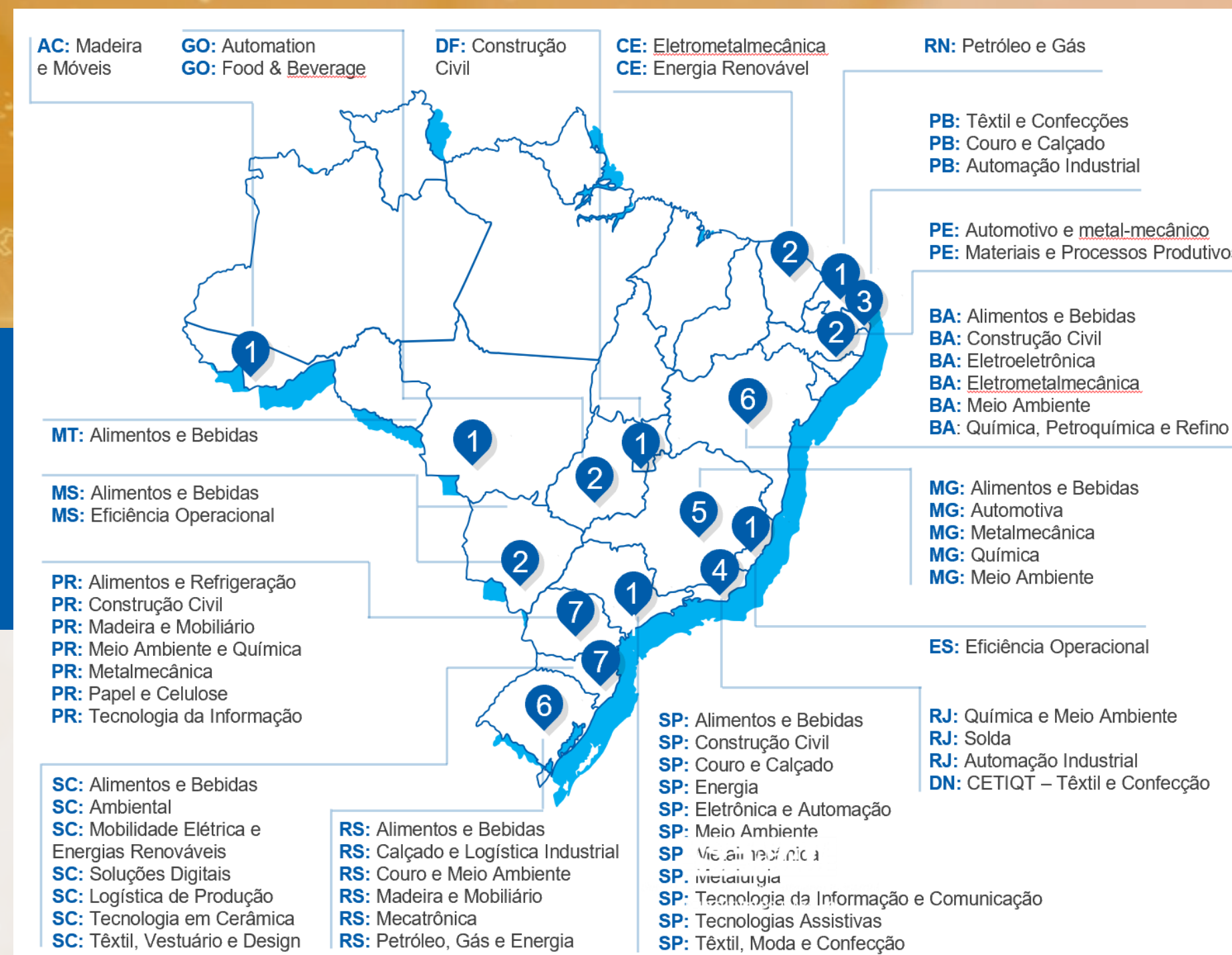
2,7 thousand Total number of municipalities where SENAI is present

LARGEST PRIVATE PROFESSIONAL EDUCATION COMPLEX AND OF TECHNOLOGICAL SERVICES IN LATIN AMERICA



Since its creation in 1942, the organization has trained more than **81 million workers**, in 28 segments – from professional initiation to undergraduate and technological postgraduate courses.

It has also become a national reference in supporting technology and innovation for industrial companies of all sizes and segments.



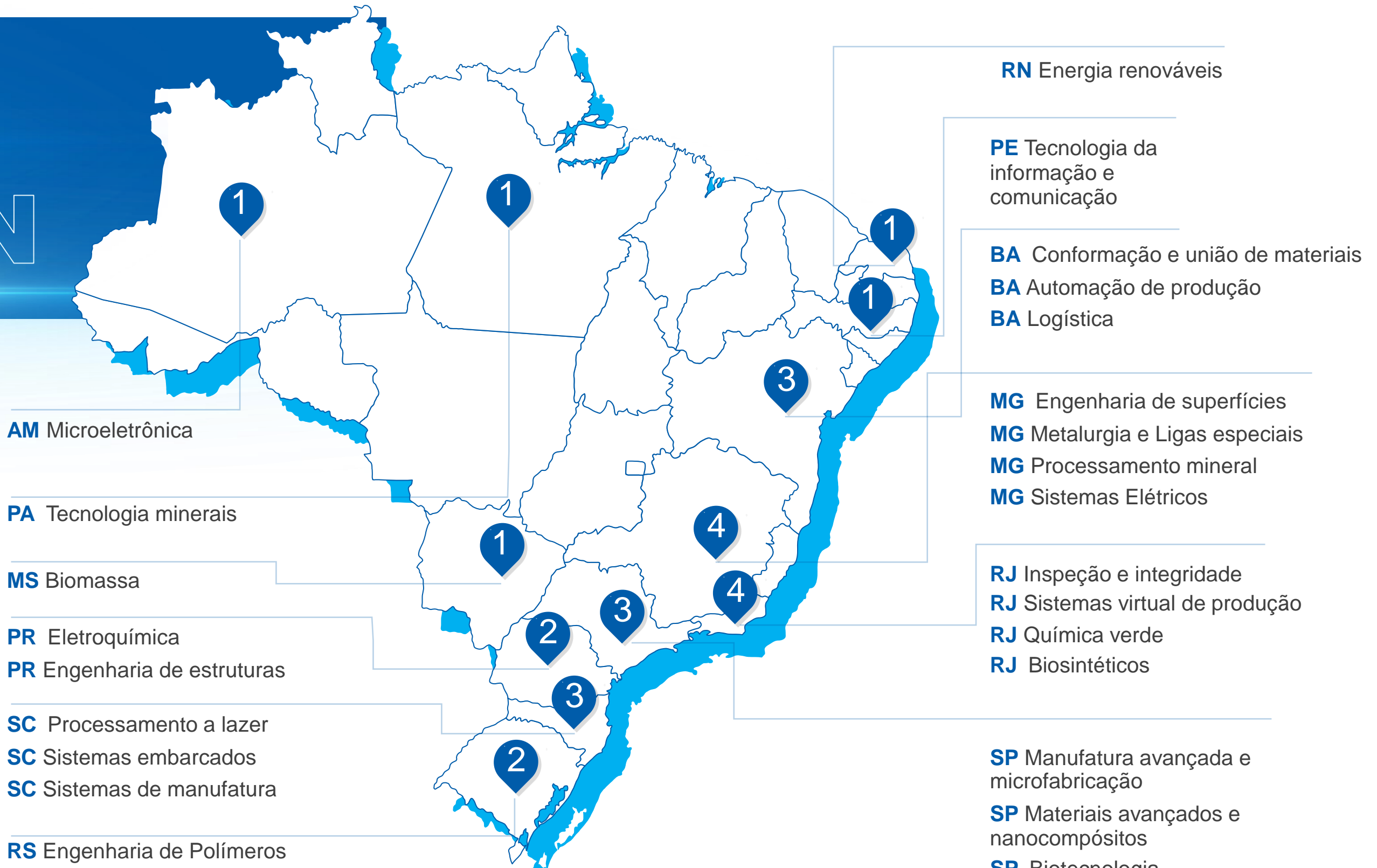
INITIAL INVESTMENT OF
Aprox. US\$ 1 BILLION

Lead-Market-oriented alliances



27 SENAI INSTITUTES OF INNOVATION

- Impact Goals
- Energy transition accomplished
- Digitalized value chain
- Fully circular economy
- Security and resilient society
- Affordable healthcare



More than **1300** research projects
carried out for more than **600** Brazilian
companies

INDUSTRIAL MISSION ORIENTED PROGRAMMS designed for big environment and social challenges

Boundary conditions:

1. Impact investments with focus on ESG agenda
2. SENAI Institutes are committed to “race to zero” initiative
3. Green clausulae in all research projects of SENAI Institutes
4. New business models metrics and impacts
5. RESOURCE SHARING - formation of partnerships with other ecosystem actors of innovation
6. Global governance (all connected)
7. Blended finance
8. Transparency and accountability
9. One stop shot solution



Applications in Industry



Safety and life cycle



Technology production



Application in mobility and transport



Energy sector and power economy

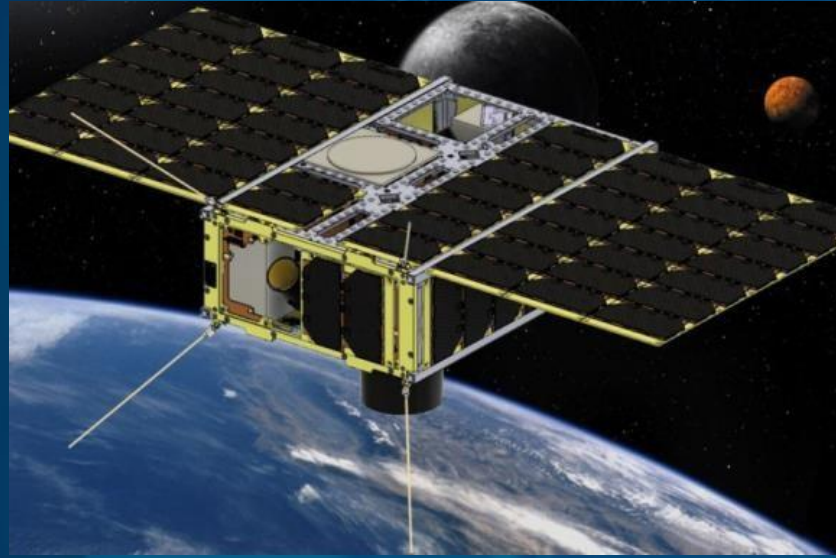


Advanced Materials



Biotech

SENAI's Innovation Institutes Network is leading the Mission Oriented Innovation Agenda in Brazil



DIGITAL TRANSFORMATION:

SENAI developed the first satellite for a private company in BRAZIL for SUSTAINABLE AGRICULTURE;

SENAI launched a SMART FACTURING program in partnership with the Brazilian Government in order to support 1.200 local SMEs.



ENERGY TRANSITION:

SENAI has supported companies in Brazil to develop/test Green Hydrogen Technologies, such as the Tech Hub at Suape Harbor (Pernambuco State) in partnership with China Three Gorges, Itaipu, Hytron and other companies.

In the Bahia State with Unigel, in the RJ State at Açú Harbor and in the Amazonas with Eletronorte Balbina Hydroelectric Powergen.



BIODIVERSITY / BIOECONOMY:

SENAI has developed the largest infrastructure for BIODIVERSITY research and development in Brazil, connecting the network of Innovation Institutes with local supply chains/communities in the all 6 Biomas.

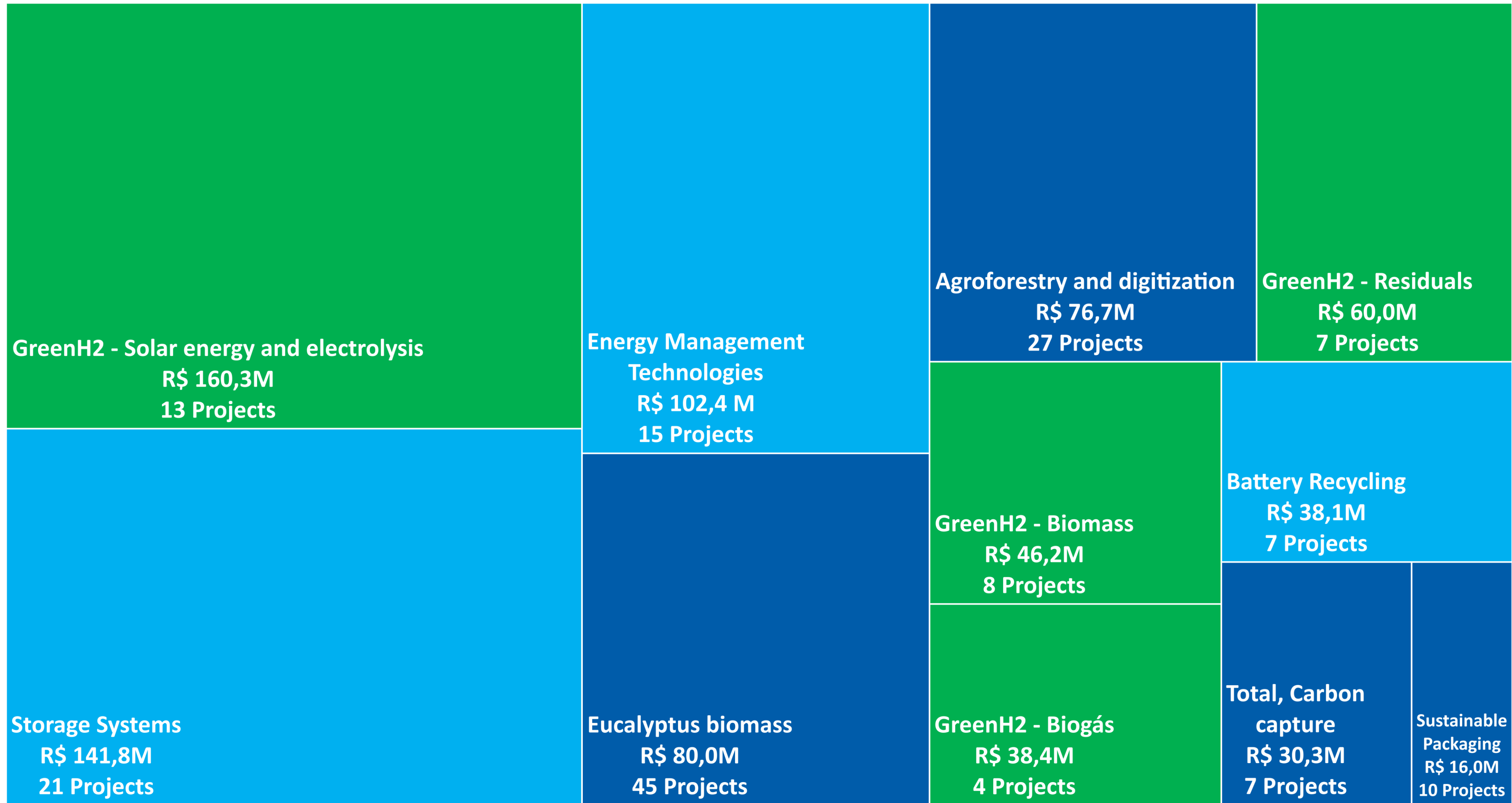


CIRCULAR ECONOMY:

SENAI has developed a Circular Economy Maturity Check for SMEs in Brazil;

SENAI has developed a SUSTAINABLE OCEAN program with FRAUNHOFER and SINTEF in Brazil, to be launched in 2023.

INDUSTRIAL MISSION SENAI: THEMES – PROJECT PROPOSALS



Action 4

Potential of Hydrogen Economy

Reduce Emissions

Diversify Energy Supply

Foster Economic Growth

Support National Technology

Developments

Integration of renewables

Develop Hydrogen for Export



Europe will still be fighting an energy crisis in 2023

By Julia Hazzetto, CNN
Published 10:59 AM EDT, May 12, 2022

The Worst of Europe's Energy Crisis Isn't Over

Analysis by Javier Blas | Bloomberg
December 6, 2022 at 5:56 a.m. EST

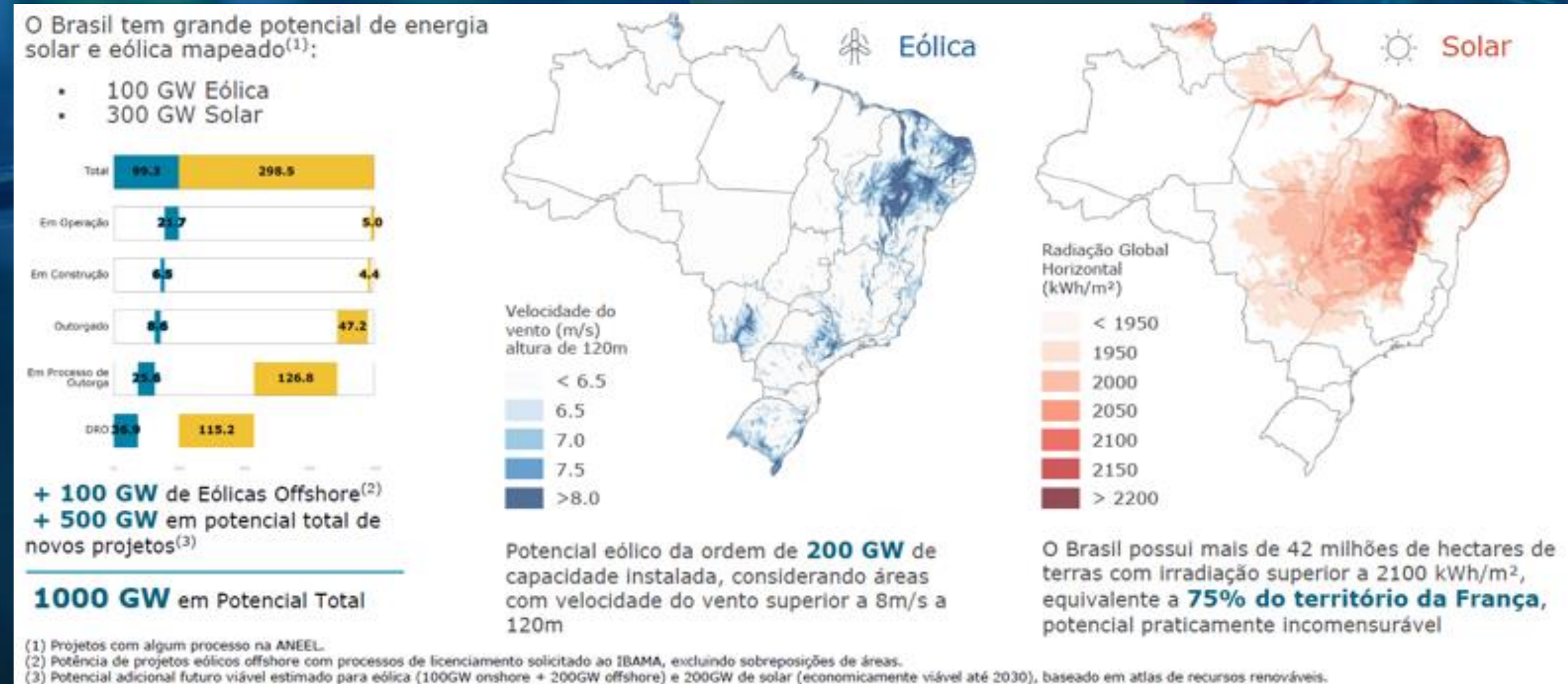
World is in its 'first truly global energy crisis,' says IEA chief

By Jonathan
Published 5:15 AM EDT, Tue October 25, 2022

4 minutes read - October 10, 2022 3:04 AM GMT-3 - Last Updated 3 months ago

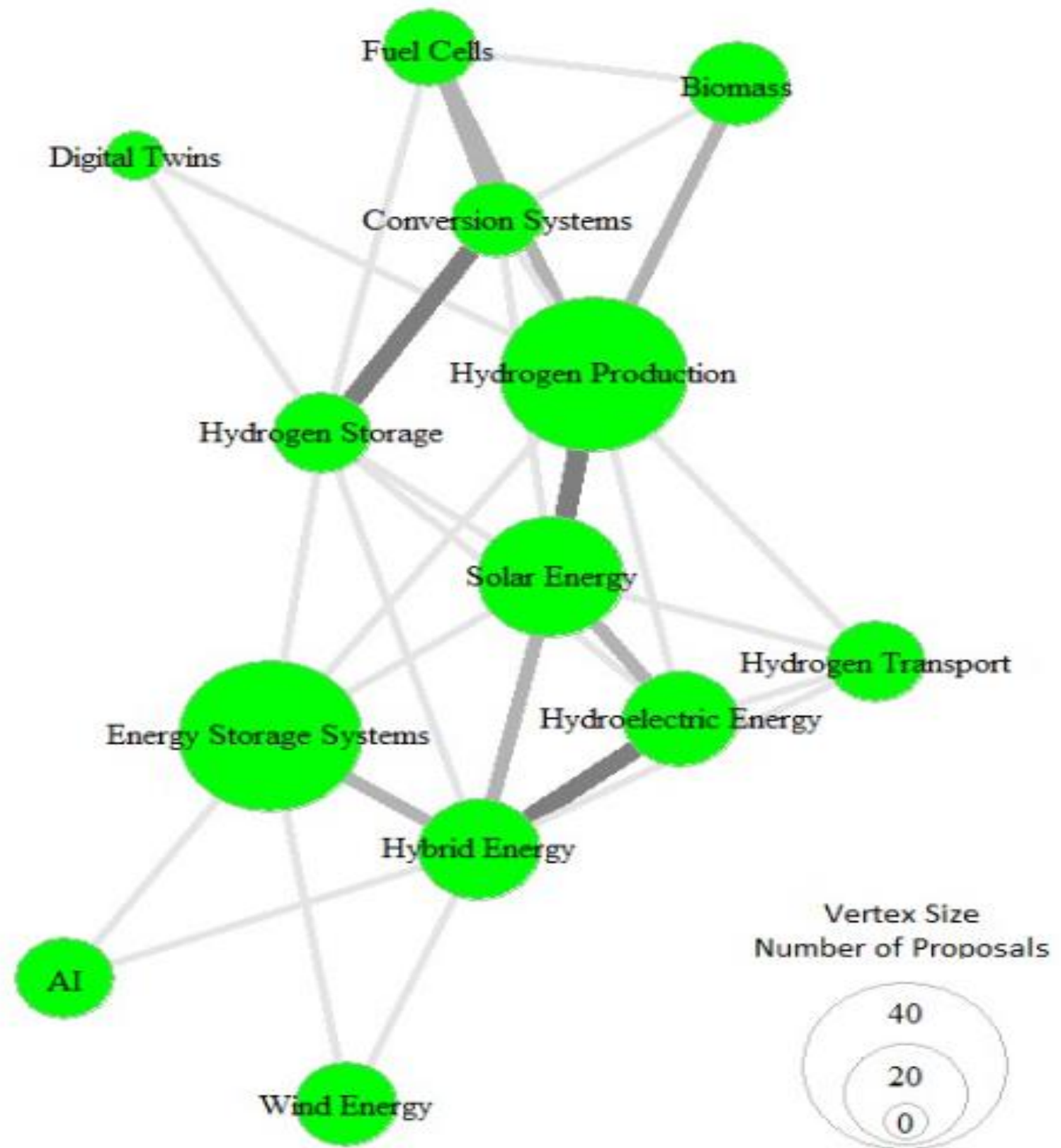
German companies look at offshore production as energy prices rocket

Source: Bloomberg



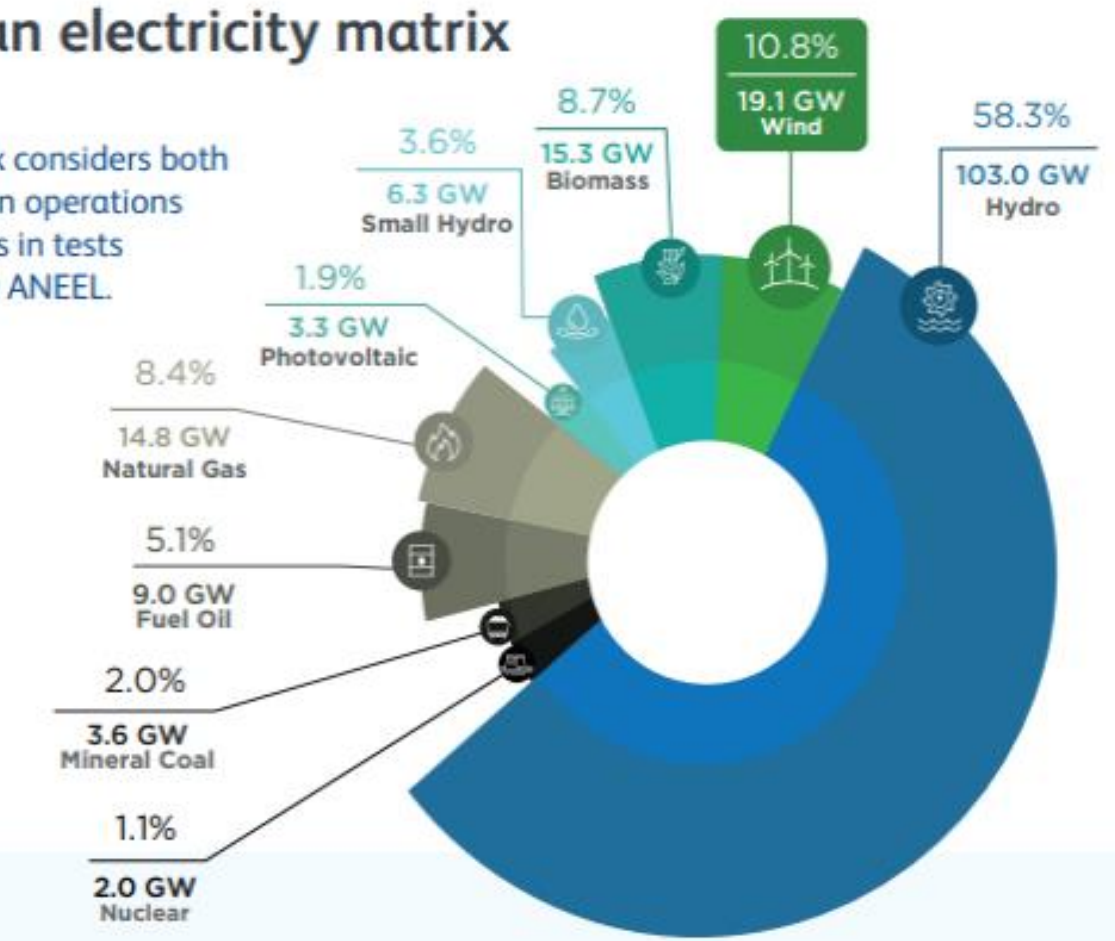
Source: ANEEL Brazil

ENERGY TRANSITION



Brazilian electricity matrix in GW

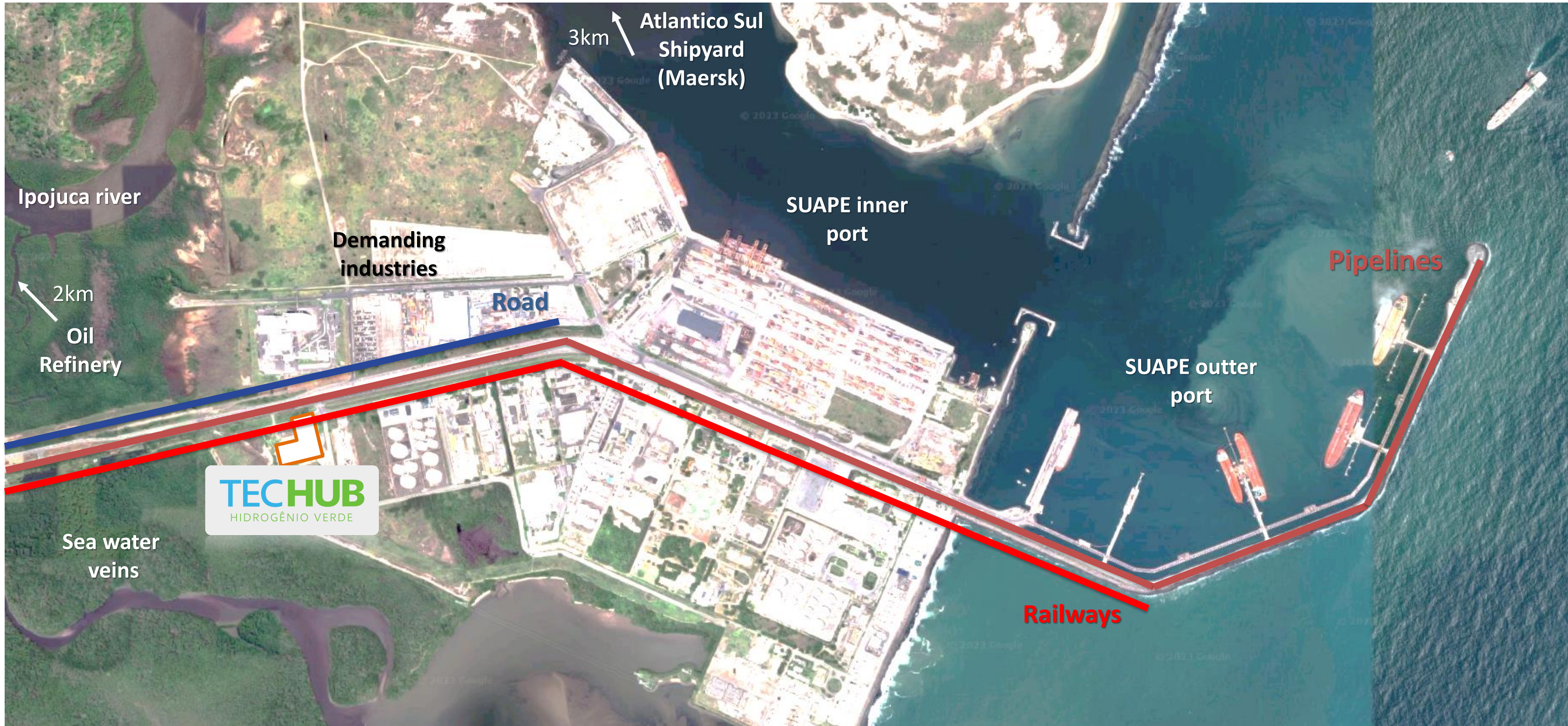
**This matrix considers both wind farms in operations and the ones in tests approved by ANEEL.



Contracted proposals **8**
 Opportunities **52**

TECHUB is a testbed environment created with the aim of driving hypotheses for the development of new technologies and business models focused on the H2Verde production chain connected to the Suape Port Industrial Complex.





INDUSTRIAL MISSION Green Hydrogen

International Call for the
Development of Solutions for
the H2V Chain from Brazil to
the World



Both AiF and SENAI represent the industry associations in the respective countries



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Learn more in the link:

<http://institutos.senai.br/>

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