

Brazilian National Confederation of Industry THE FUTURE OF INDUSTRY

STRATEGY TO SUPPORT A LOW CARBON ECONOMY



Clean electric matrix (83% from renewable sources)

Low carbon intensity of the industry



2nd largest Biofuels production in the world

BRAZIL'S COMPARATIVE ADVANTAGE



Greatest biodiversity on earth (20% of the total species on Earth)



Largest forest cover (58% of the national territory)



World's largest water resources (12% of world reserves)

INDUSTRIAL SECTORS HIGHLIGHTS



GLASS

 400,000 tons of glass are recycled per year, equivalent to 100,000 tons of GHGs emissions avoided annually

STEEL



 Around 12% of the production is obtained from the use of charcoal (from planted trees)



CHEMICAL

 44% reduction of GHG emissions in industrial processes (2006-2016)

BRAZIL'S COMPARATIVE ADVANTAGE

CEMENT

 GHG emissions 11% lower than the world average for the sector

PULP AND PAPER

9 million ha of planted forests (for industrial purposes) while 5.9 million ha of native forests (for conservation purposes)

Recycling rate of paper 66.9% (one of the highest in the world)

ALUMINIUM

56% of all aluminium consumed in the country is recycled (global average: 26%)

 97% of beverage cans are recycled in Brazil

CNI'S STRATEGY TO SUPPORT A LOW CARBON ECONOMY



Reduce absolute GHG emissions of 37% by 2025 and 43% by 2030 (base year 2005)



Climate Neutrality by 2050



Zero illegal deforestation by 2030 **CNI** supports the implementation of the climate commitments made by the country in an integrated and transparent manner, with broad participation of the productive sector

In order to leverage its contribution to the achievement of the national targets under the Paris Agreement, **CNI** developed a proposal of a Strategy to Consolidate a Low Carbon Economy.

CNI'S STRATEGY TO SUPPORT A LOW CARBON ECONOMY

Our proposal consists of **16 actions**, organized into **4 main themes**, where government and industry can work together, aiming at accelerating the implementation of programs and technologies to reduce GHG emission, in the short and medium term, while build the pathway for the climate neutrality in 2050

The priority themes are:

01 Energy Transition

02 Carbon Pricing

03 Circular Economy

04 Forest Conservation

THEME 1 ENERGY TRANSITION

CONTEXT

- Despite its favorable situation, Brazil has further

GENERAL PROPOSAL

Increasing the percentage of renewable energy and biofuels in the energy mix, by maintaining investments in renewable energy, strengthening the biofuels program, and policies and investments in new energies such as hydrogen and offshore wind and low carbon technologies (e.g carbon capture and storage) for the energy transition.

The Brazilian energy matrix has a large share of renewable sources, 46%

On the power matrix, renewables represents 83%, a great share when compared to the USA (18%) and the OECD countries (27%)

invested in the expansion of renewables in the matrix

The country has also strengthed its National Policy for Biofuels (RenovaBio), and has developed a strategy to promote new source of energies (e.g. hydrogen)

The challenge is to ensure tariff modicity while maintaining safety of energy supply

THEME 1 ENERGY TRANSITION

ACTION 1:

Support the expansion of biofuels and the strengthening of the National Biofuels Policy (Renovabio)

ACTION 2:

Articulate greater participation of industry in the energy efficiency programme (Procel)

ACTION 3:

Support the government in building and implementing new regulations to support implementation of offshore wind projects in Brazil.

ACTION 4:

Promote new clean technologies, such as hydrogen and CCUS

ACTION 5:

Articulate public policies to encourage the production of energy from solid waste



thousand own Employees

2,7

thousand Total number of nunicipalities where SENAI is present

LARGEST PRIVATE PROFESSIONAL **EDUCATION COMPLEX** AND OF TECHNOLOGICAL SERVICES IN LATIN AMERICA



Since its creation in 1942, the organization has trained more than 81 million workers, in 28 segments – from professional initiation to undergraduate and technological postgraduate courses.

It has also become a national reference in supporting technology and innovation for industrial companies of all sizes and segments.

AC: Madeira e Móveis



MT: Alimentos e Bebidas

MS: Alimentos e Bebidas MS: Eficiência Operacional

PR: Alimentos e Refrigeração PR: Construção Civil PR: Madeira e Mobiliário **PR:** Meio Ambiente e Química PR: Metalmecânica PR: Papel e Celulose PR: Tecnologia da Informação

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SC: Alimentos e Bebidas
SC: Ambiental
SC: Mobilidade Elétrica e
Energias Renováveis
SC: Soluções Digitais
SC: Logística de Produção
SC: Tecnologia em Cerâmica
SC: Têxtil. Vestuário e Design
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PELO FUTURO DA INDÚSTRIA



PELO FUTURO DO TRABALHO

INITIAL INVESTMENT OF **Aprox. US\$ 1 BILLION**

Lead-Market-oriented alliances

Fraunhofer

27 SENAI INSTITUTES OF

Impact Goals **Energy transition accomplished Digitalized value chain Fully circular economy** Security and resilient society Affordable healthcare



- **AM** Microeletrônica
- PA Tecnologia minerais
- **MS** Biomassa
- **PR** Eletroquímica
- **PR** Engenharia de estruturas
- SC Processamento a lazer
- **SC** Sistemas embarcados
- **SC** Sistemas de manufatura
- **RS** Engenharia de Polímeros
- **RS** Soluções Integradas em metalmecânica

More than **1300** research projects carried out for more than 600 Brazilian companies

3

2





RN Energia renováveis

PE Tecnologia da informação e comunicação

BA Conformação e união de materiais BA Automação de produção **BA** Logística

MG Engenharia de superfícies **MG** Metalurgia e Ligas especiais

- **MG** Processamento mineral
- **MG** Sistemas Elétricos
- **RJ** Inspeção e integridade
- RJ Sistemas virtual de produção
- **RJ** Química verde
- **RJ** Biosintéticos

SP Manufatura avançada e microfabricação

SP Materiais avançados e nanocompósitos

SP Biotecnologia

INDUSTRIAL MISSION ORIENTED PROGRAMMS designed for big environment and social challenges

Boundary conditions:

- 1. Impact investments with focus on ESG agenda
- 2. SENAI Institutes are committed to "race to zero" initiative
- 3. Green clausulae in all research projects of SENAI Institutes
- 4. New business models metrics and impacts
- 5. RESOURCE SHARING formation of partnerships with other ecosystem actors of innovation
- 6. Global governance (all connected)
- 7. Blended finance
- 8. Transparency and accountability
- 9. One stop shot solution





Applications in Industry Safety and life cycle



Technology production



Energy sector and power economy



Biotech



Application in mobility and transport



Advanced Materials

SENAI's Innovation Institutes Network is leading the Mission Oriented Innovation Agenda in Brazil



DIGITAL TRANSFORMATION:

SENAI developed the first satellite for a private company in BRAZIL for SUSTAINABLE AGRICULTURE;

SENAI launched a SMART FACTURING program in partnership with the Brazilian Government in order to support 1.200 local SMEs.

ENERGY TRANSITION:

SENAI has supported companies in Brazil to develop/test Green Hydrogen Technologies, such as the Tech Hub at Suape Harbor (Pernambuco State) in partnership with China Three Gorges, Itaipu, Hytron and other companies.

In the Bahia State with Unigel, in the RJ State at Açu Harbor and in the Amazonas with Eletronorte Balbina Hydroeletric Powergen.



BIODIVERSITY / BIOECONOMY:

SENAI has developed the largest infrastructure for BIODIVERSITY research and development in Brazil, connecting the network of Innovation Institutes with local supply chains/communities in the all 6 Biomas.



CIRCULAR ECONOMY:

SENAI has developed a Circular Economy Maturity Check for SMEs in Brazil;

SENAI has developed a SUSTAINABLE OCEAN program with FRAUNHOFER and SINTEF in Brazil, to be launched in 2023.

INDUSTRIAL MISSION SENAI: THEMES – PROJECT PROPOSALS

GreenH2 - Solar energy and electrolysis R\$ 160,3M 13 Projects	Energy Management Technologies R\$ 102,4 M 15 Projects	
		6
Storage Systems R\$ 141,8M 21 Projects	Eucalyptus biomass R\$ 80,0M 45 Projects	G

Agroforestry and digitization R\$ 76,7M 27 Projects

GreenH2 - Residuals R\$ 60,0M 7 Projects

GreenH2 - Biomass R\$ 46,2M 8 Projects

GreenH2 - Biogás R\$ 38,4M 4 Projects Battery Recycling R\$ 38,1M 7 Projects

Total, Carbon capture R\$ 30,3M 7 Projects

Sustainable Packaging R\$ 16,0M 10 Projects

Action 4 Potential of Hydrogen Economy

Reduce Emissions

Diversify Energy Supply

Foster Economic Growth

Support National Technology

Developments

Integration of renewables

Develop Hydrogen for Export

Preços de energia (EUR/MWh)



O Brasil tem grande potencial de energia solar e eólica mapeado⁽¹⁾:



+ 500 GW em potencial total de novos projetos⁽³⁾

1000 GW em Potencial Total

Projetos com algum processo na ANEE

(2) Potência de projetos eólicos offshore com processos de licenciamento solicitado ao IBAMA, excluindo sobreposições de áreas. (3) Potencial adicional futuro viável estimado para eólica (100GW onshore + 200GW offshore) e 200GW de solar (economicamente viável até 2030), baseado em atlas de recursos renováveis



Potencial eólico da ordem de 200 GW de capacidade instalada, considerando áreas com velocidade do vento superior a 8m/s a 120m

Europe will still be fighting an energy crisis in 2023

ly data Horoetts, CNV shad 2019 AM 257, MAR (Mesenber \$2, 2022)

The Worst of Europe's Energy Crisis Isn't Over

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World is in its 'first truly global energy crisis,' says IEA chief

By Dealers.

Published 0.15 AM KOL Top October 25, 2022

Eólica

Eminute real: Coloner 10, 2022 3 doi: AM CMIT II - Lan Hallesel 3 months ap

German companies look at offshore production as energy prices rocket

Solar Radiação Global Horizontal (kWh/m2) < 19501950 2000 2050 2100 2150 > 2200 O Brasil possul mais de 42 milhões de hectares de terras com irradiação superior a 2100 kWh/m2,

Source: Bloomberg

equivalente a 75% do território da França, potencial praticamente incomensurável

Source: ANEEL Brazil

ENERGY TRANSITION



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Contracted proposals 8 Opportunities 52

Machine Translated by

TECHUB is a testbed environment created with the aim of driving hypotheses for the development of new technologies and business models focused on the H2Verde production chain connected to the Suape Port Industrial Complex.



HIDROGÊNIO VERDE

46 CONTAINER LABORATORIES Units









INDUSTRIAL MISSION Green Hydrogen

International Call for the **Development of Solutions for** the H2V Chain from Brazil to the World



International R&D projects with industries from both countries





Both AiF and SENAI represent the industry associations in the respective countries

CNI

Brazilian National Confederation of Industry THE FUTURE OF INDUSTRY

+55 48 991 418 107



Learn more in the link: http://institutos.senai.br/ Jefferson.gomes@cnisenai.com.br