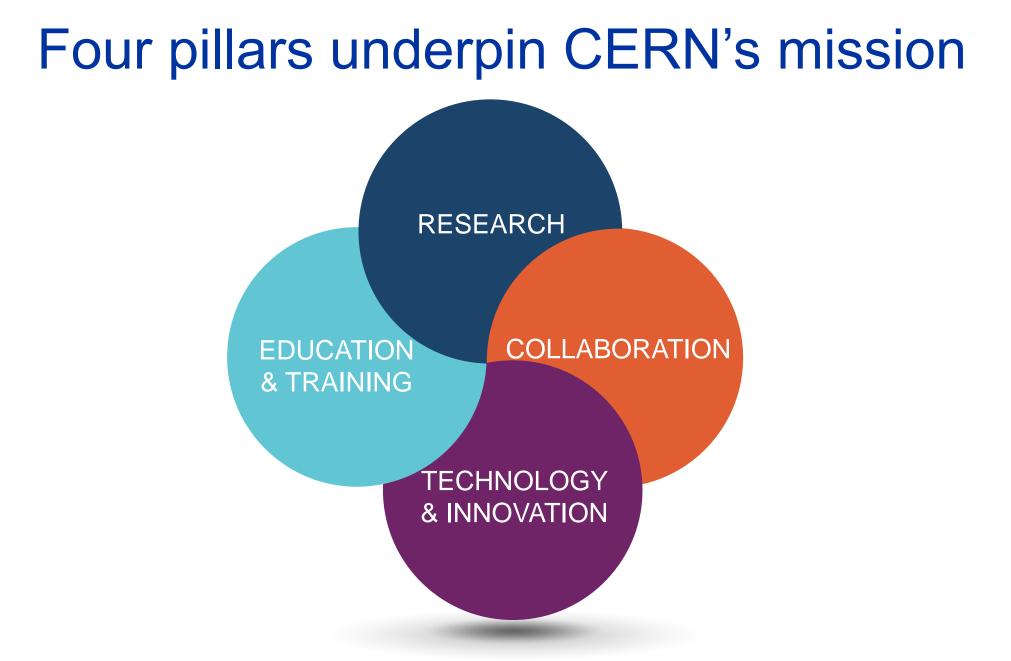


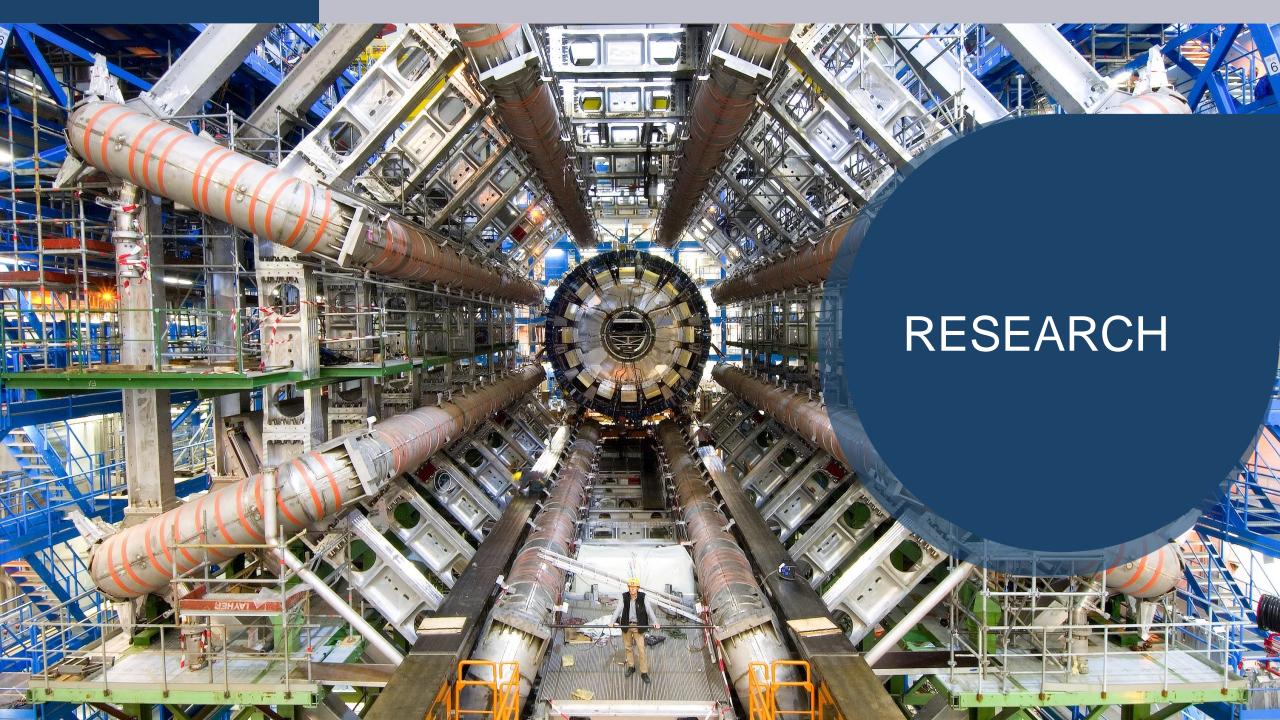
Entrepreneurial Mobilisation for Innovation (MEI)

Raphaël BELLO, CERN Director for Finance and Human Resources

CERN is the world's biggest laboratory for particle physics.

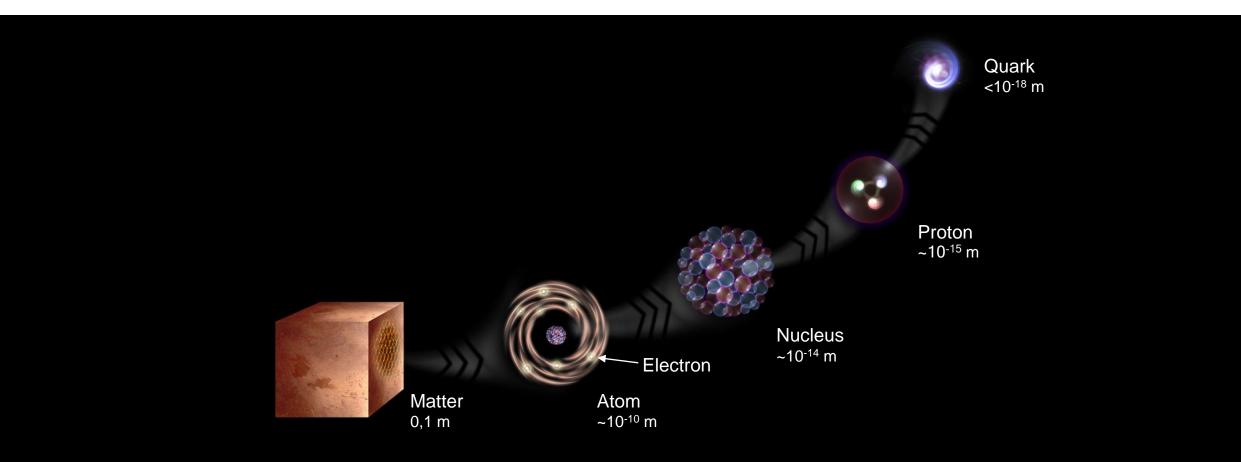
CERN Prevessin Our goal is to understand the most fundamental particles and laws of the universe.





What is the universe made of?

We study the elementary building blocks of matter and the forces that control their behaviour



At CERN we help to answer these questions



CERN Presentation CNI Brazil

Nobel Prizes for key discoveries

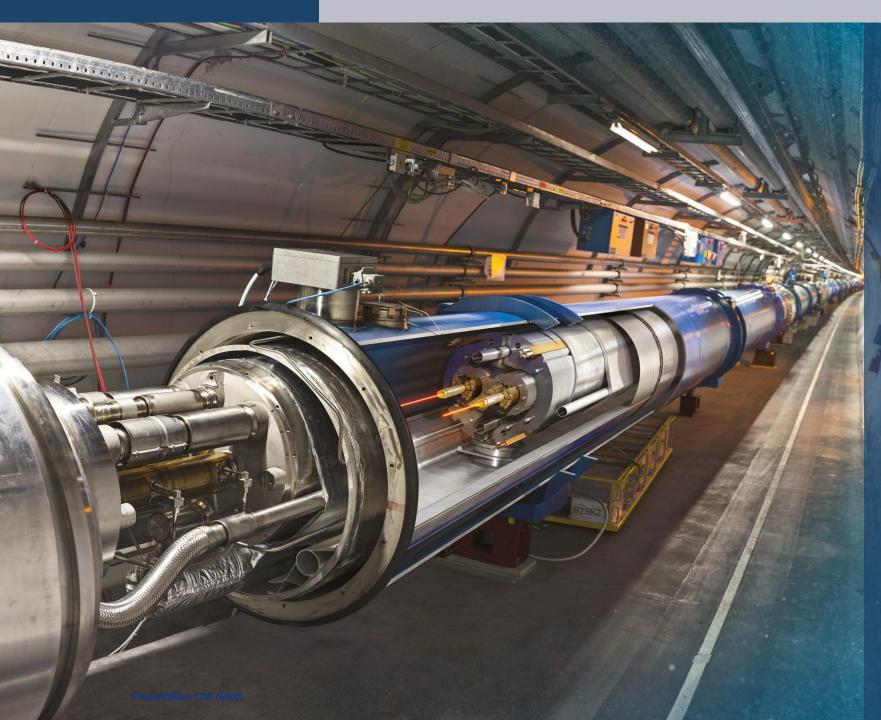
in particle physics.

Francois Englert and Peter Higgs. With Robert Brout, they proposed the mechanism in 1964.

Our goal is to understand the most fundamental particles and laws of the universe

- We build the largest machines to study the smallest particles in the universe
- We develop technology to advance the limits of what is possible
- We perform world-class research in theoretical and experimental particle physics

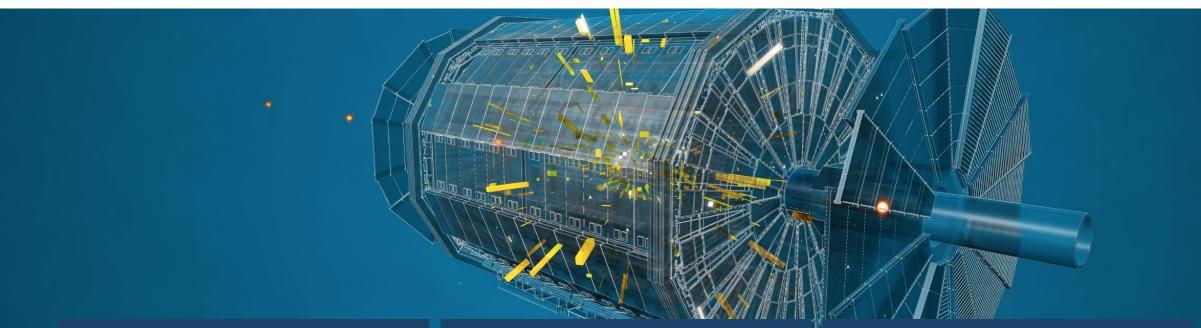




Large Hadron Collider (LHC)

- 27 km in circumference
- About 100 m underground
- Superconducting Niobium-Titanium magnets steer the particles around the ring
- Particles are accelerated to close to the speed of light

Four detectors observe the collisions: 3D cameras with 100'000+ sensors the size of a 5-story building





The detectors measure the energy, direction and charge of new particles formed.

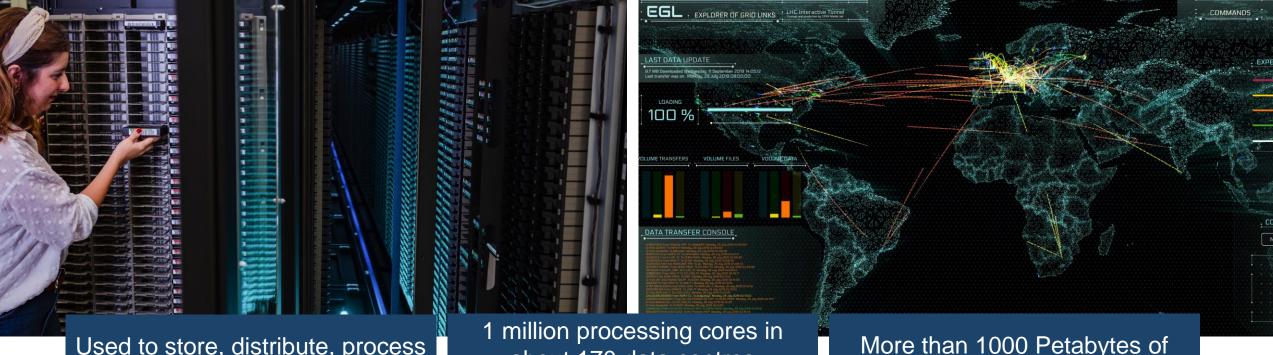


They take 40 million pictures a second. Only 1000 are recorded and stored.



The LHC detectors have been built by international collaborations covering all regions of the Globe.

The Worldwide LHC Computing Grid (WLCG)



Used to store, distribute, process and analyse data.

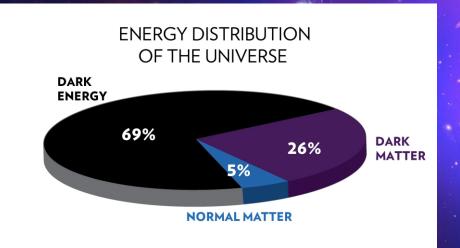
1 million processing cores in about 170 data centres and 42 countries.

More than 1000 Petabytes of CERN data stored world-wide.

New opportunity from transatlantic BELLA data cable between Europe and Brazil.

There are many unanswered questions in fundamental physics

Including



95% of the mass and energy of the universe is unknown. Is there only one Higgs boson, and does it behave exactly as expected?

Why is the universe made only of matter, with hardly any antimatter?

Why is gravity so weak compared to the other forces?

Upgrade to the High-Luminosity LHC is under way

The HL-LHC will use new technologies to provide 10 times more collisions than the LHC.

It will give access to rare phenomena, greater precision and discovery potential.

It will start operating in 2027 until 2040. Nb3Sn magnets have been designed and built for the upgrade of the LHC.

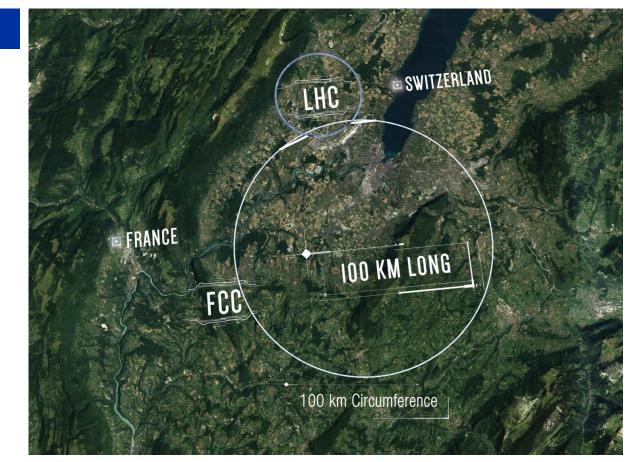
Detectors' upgrades: Radiation-hard silicon detectors, precision timing detectors, fast and radiation-hard electronics, ASIC, machine learning software

Scientific priorities for the future

European particle physics community has recommended to assess the long-term technical/financial feasibility of a Future Circular Collider: FCC

FCC: Future Circular Collider: ~100 km ring

- Technologically very ambitious → innovation driver with global partners
- Cost: ~11 BCHF for first stage (LHC: ~5 BCHF - tunnel was already there)
- Tentative timescale: project approval ~2028, first-stage operation 2045-2060, second-stage operation 2070-2090++
- Strong support from the US, historical partnership of reciprocal contributions
- Competition with China, which is considering a similar project
- Cost-drivers: Civil engineering, Warm magnets (1st stage), High-field Niobium superconducting magnets (2nd stage)



COLLABORATION

Science for peace CERN was founded in 1954 with 12 European Member States

.... 11.

23 Member States (+3 since 2010)

Austria – Belgium – Bulgaria – Czech Republic Denmark – Finland – France – Germany – Greece Hungary – Israel – Italy – Netherlands – Norway Poland – Portugal – Romania – Serbia – Slovakia Spain – Sweden – Switzerland – United Kingdom

3 Associates Member States in the pre-stage to membership (since 2010) Cyprus – Estonia – Slovenia

7 Associate Member States

(since 2010) Croatia – India – Latvia – Lithuania – Pakistan Turkey – Ukraine

6 Observers

Japan – Russia – USA European Union – JINR – UNESCO

CERN's annual budget is 1200 MCHF (7200 MBRL) (equivalent to a medium-sized European university) As of 31 December 2020

Employees: 2635 staff

- 45% Engineers, applied scientists
- 32% Technicians

756 fellows

- Early-career professionals Associates:
- 11 399 users, 1687 others

More than 50 Cooperation Agreements with non-Member States and Territories

Albania Algeria – Argentina – Armenia – Australia – Azerbaijan – Bangladesh – Belarus – Bolivia Bosnia and Herzegovina – Brazil – Canada – Chile – Colombia – Costa Rica – Ecuador – Egypt – Georgia – Iceland Iran – Jordan – Kazakhstan – Lebanon – Malta – Mexico – Mongolia – Montenegro – Morocco – Nepal New Zealand – North Macedonia – Palestine – Paraguay – People's Republic of China – Peru – Philippines – Qatar Republic of Korea – Saudi Arabia – Sri Lanka – South Africa – Thailand – Tunisia – United Arab Emirates – Vietnam

A laboratory for people around the world Shared research infrastructure, extending national ones

Distribution of all CERN Users by the country of their home institutes as of 31 December 2020

.

Geographical & cultural diversity Users of **110 nationalities** ~ **23% women**

Member States 6632

Austria 82 – Belgium 122 – Bulgaria 37 – Czech Republic 221 Denmark 35 – Finland 79 – France 794 – Germany 1185 Greece 138 – Hungary 67 – Israel 63 – Italy 1388 Netherlands 166 – Norway 78 – Poland 272 – Portugal 80 Romania 99 – Serbia 35 – Slovakia 66 – Spain 325 Sweden 96 – Switzerland 329 – United Kingdom 875

Associate Member States **27** in the pre-stage to membership Cyprus 11 – Slovenia 16

Associate Member States **390** Croatia 38 – India 151 – Lithuania 13 – Pakistan 35 Turkey 124 – Ukraine 29

Observers **3071** Japan 211 – Russia 1021 – United States of America 1839



.... 11.

- 10 Brazilian institutes participate to the scientific programme
- 108 Brazilian researchers regularly visiting CERN before 2020

Other countries 1279

Algeria 2 – Argentina 15 – Armenia 10 – Australia 23 – Azerbaijan 2 – Bahrain 2 – Belarus 26 – Brazil 108 Canada 196 – Chile 22 – Colombia 15 – Cuba 3 – Ecuador 4 – Egypt 14 – Estonia 26 – Georgia 35 Hong Kong 20 – Iceland 3 – Indonesia 7 – Iran 13 – Ireland 6 Kuwait 2 – Latvia 6 – Lebanon 17 Malaysia 4 – Malta 3 – Mexico 49 – Montenegro 5 – Morocco 18 – New Zealand 11 – Oman 1 People's Republic of China 334 – Peru 2 – Puerto Rico 2 – Republic of Korea 132 – Singapore 3 South Africa 57 – Sri Lanka 8 – Taiwan 50 Thailand 16 – United Arab Emirates 2

Yearly Budget (contributions 2021) in CHF Brazil's future contribution ~12 MCHF = ~72 MBRL

| Country | In CHF, 2021 prices | % |
|----------------|---------------------|-------|
| Germany | 243,978,500 | 20.4% |
| United Kingdom | 173,742,400 | 14.5% |
| France | 162,651,400 | 13.6% |
| Italy | 122,471,350 | 10.2% |
| Spain | 86,327,950 | 7.2% |
| Netherlands | 54,493,050 | 4.5% |
| Switzerland | 45,973,250 | 3.8% |
| Poland | 33,135,900 | 2.8% |
| Belgium | 32,398,200 | 2.7% |
| Sweden | 30,272,750 | 2.5% |
| Norway | 26,893,400 | 2.2% |
| Austria | 25,773,200 | 2.1% |
| Israel | 22,390,950 | 1.9% |
| Denmark | 21,020,250 | 1.8% |
| India* | 16,211,900 | 1.4% |
| Finland | 15,669,300 | 1.3% |
| Romania | 13,586,400 | 1.1% |

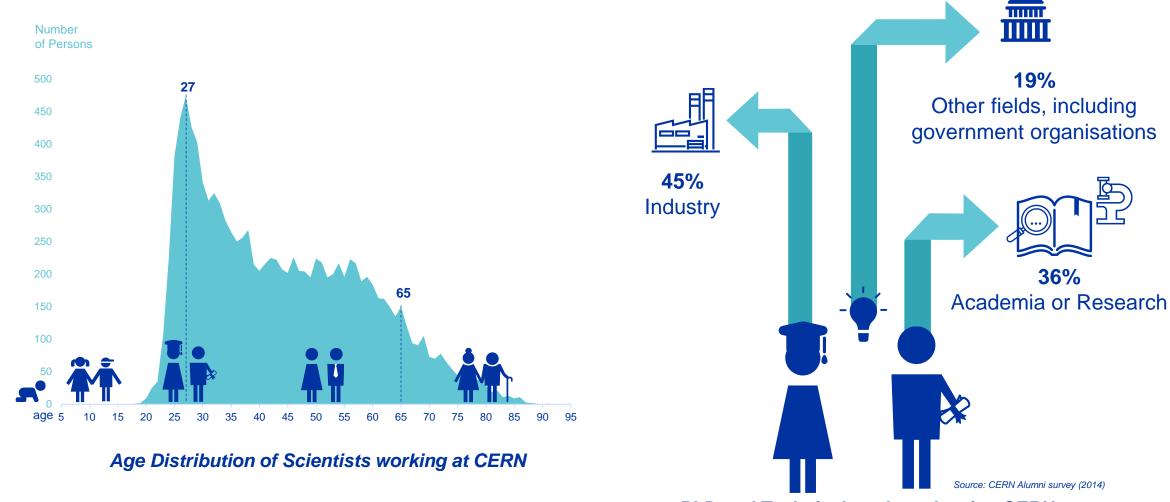
| Country | In CHF, 2021 prices | % |
|----------------|---------------------|--------|
| Portugal | 12,942,750 | 1.1% |
| Czech Republic | 12,274,400 | 1.0% |
| Greece | 12,232,750 | 1.0% |
| Hungary | 8,029,550 | 0.7% |
| Slovakia | 6,010,500 | 0.5% |
| Turkey* | 5,349,000 | 0.4% |
| Bulgaria | 3,788,250 | 0.3% |
| Serbia | 2,865,800 | 0.2% |
| Pakistan* | 1,898,100 | 0.2% |
| Slovenia* | 1,410,200 | 0.1% |
| Estonia* | 1,020,000 | 0.1% |
| Cyprus* | 1,000,000 | 0.1% |
| Croatia* | 1,000,000 | 0.1% |
| Lithuania* | 1,000,000 | 0.1% |
| Ukraine* | 1,000,000 | 0.1% |
| TOTAL | 1,198,811,450 | 100.0% |

(*) Associate Member states pay 10% of their 'theoretical' contribution as full Member States with a minimum of 1MCHF. Industrial and personnel returns are capped to their contribution

EDUCATION & TRAINING

(m)

CERN opens a world of career opportunities



PhD and Technical students leaving CERN

CERN's training, education and outreach programmes

300 Undergraduate students in Summer programmes>3000 registered PhD students. >1000 Fellows, Technical and Doctoral Students in research and applied physics, engineering and computing. 13 304 teachers since 1998 and 2000 participants in the webinar since 2020.



151 000 visitors on guided tours of CERN in 2019, from 95 countries.

CERN engages with citizens across the globe: on-site and travelling exhibitions in 15 countries, > 1 million visitors

Science Gateway will open in 2023, expanding CERN's outreach reach and impact, locally and globally. I'm from an engineering background so it's amazing to see the real knowledge and technologies being applied here. I feel more motivated and looking forward to bringing this knowledge back to Brazil.



Henrique, Brazil

Undergraduate participants to CERN 8-weeks summer internship

TECHNOLOGY & INNOVATION

CERN and CNPEM/SIRIUS cooperation in accelerator technology



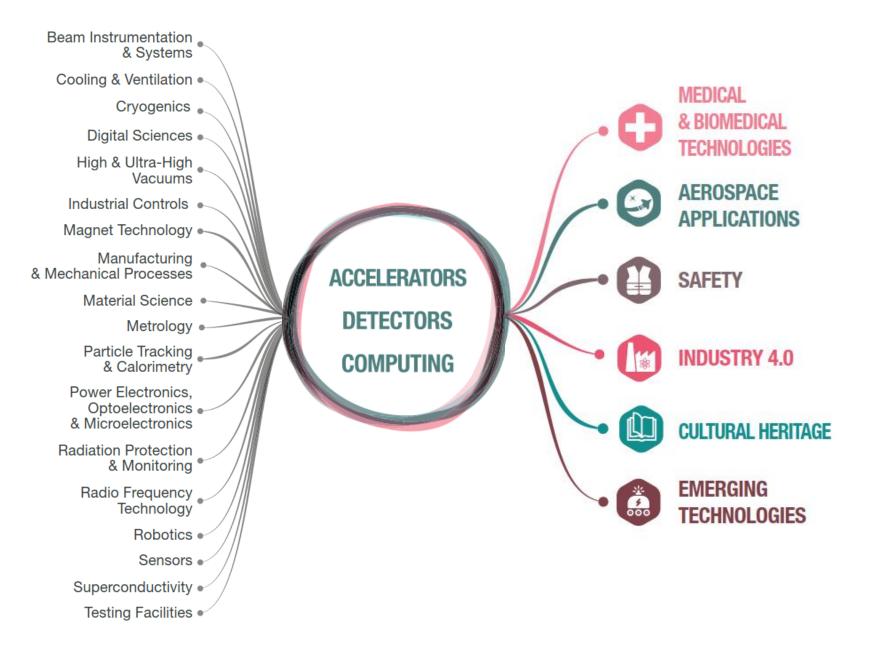
CERN's technological innovations have applications in many fields

CERN is the birthplace of the World Wide Web



And there are many more examples Medical imaging, cancer therapy, material science, cultural heritage,

aerospace, automotive, environment, health & safety, industrial processes.



CERN's technological innovations have important applications in medicine and healthcare



Technologies applied at CERN are also used in PET, for medical imaging and diagnostics.

Accelerator technologies are applied in cancer radiotherapy with protons, ions and electrons.



Pixel detector technologies are used for high resolution 3D colour X-ray imaging.

CERN produces innovative radioisotopes for nuclear medicine research.



Knowledge Transfer Channels

Dedicated actions to **foster the transfer of technologies and knowhow** to other fields than particle physics (very often with the involvement of industry)

Technology-intensive procurement contracts

People

(very hard to quantify but extremely impactful for particle physics)





CERN tech used for monitoring radiation levels in space missions (courtesy of NASA ISS)



Machine learning to improve vaccine production at Sanofi.

le dauphiné libéré

,00€ - 1,50 FS | JEUDI 30 NOVEMBRE 2017 | G 01

BELLEGARDE & PAYS DE GEX

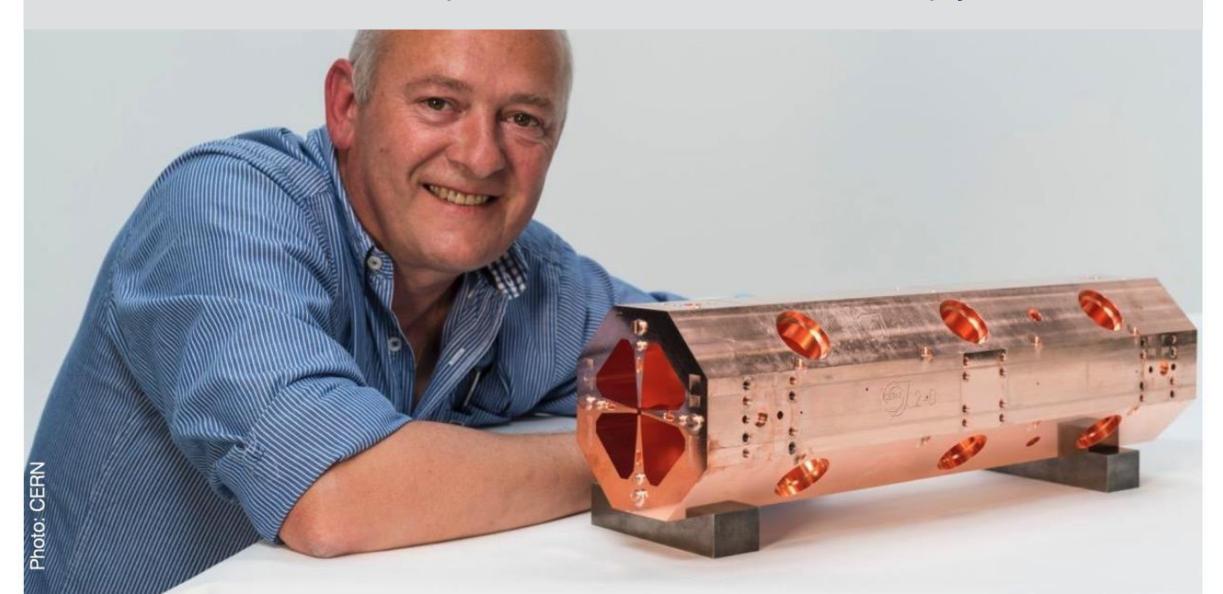
GENEVOIS LE SAVOIR DES PHYSICIENS AU SERVICE DE LA MÉDECINE DE DEMAIN La lutte anti-cancer Se prépare au Cern

CERN-MEDICIS produces radioisotopes for medical research

MedAustron started cancer treatments in December 2016 and is using CERN technology for its proton acceleration

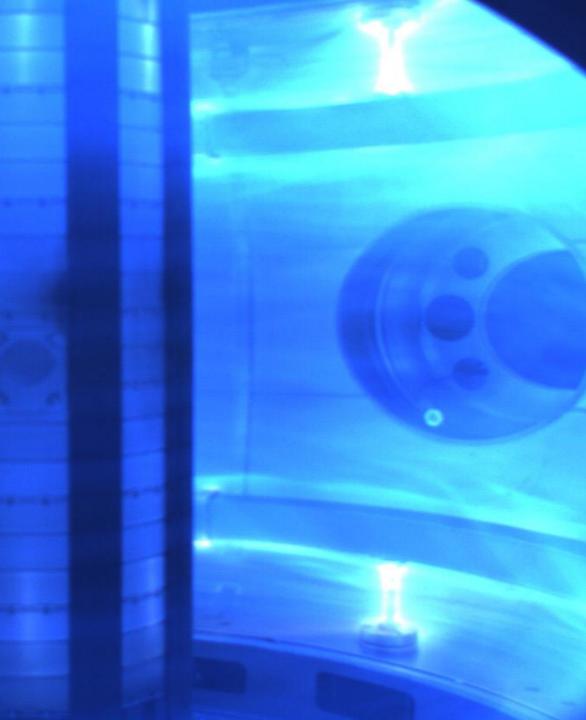
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Designing smaller accelerators for production of medical radioisotopes and/or cancer therapy



Bundesdruckerei (Berlin) works with CERN on next generation ideas for identity management and cryptography Tokamak Energy (nuclear fusion power) taps into expertise of CERN on simulation of currents and magnetic fields.





Zenuity (Volvo Cars / Veoneer) teams up with CERN on fast machine learning.

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PHH 388

Procurement and knowledge transfer opportunities

CERN EXPENSES

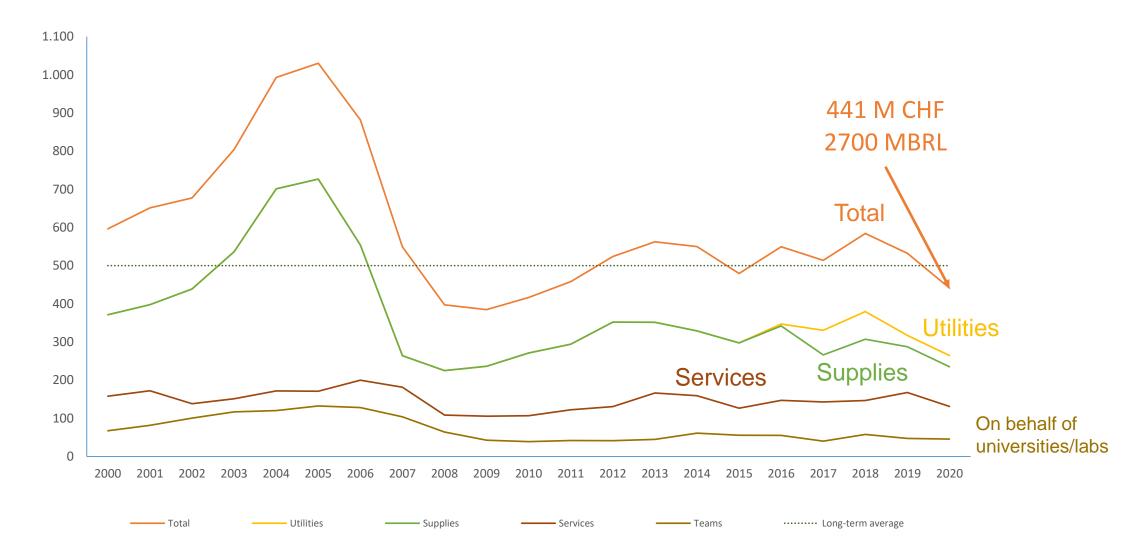
Total expenses: 1157.4 MCHF

38.0% Materials 439.3 MCHF, comprising goods, consumables and supplies 233.4 MCHF, and other materials expenses (services, repairs, maintenance, etc.) 205.9 MCHF 0.8% Interest and financial costs 9.1 MCHF

59.2% Personnel 685.3 MCHF

2.0% Energy and water 23.7 MCHF

Procurement Expenditure (MCHF)

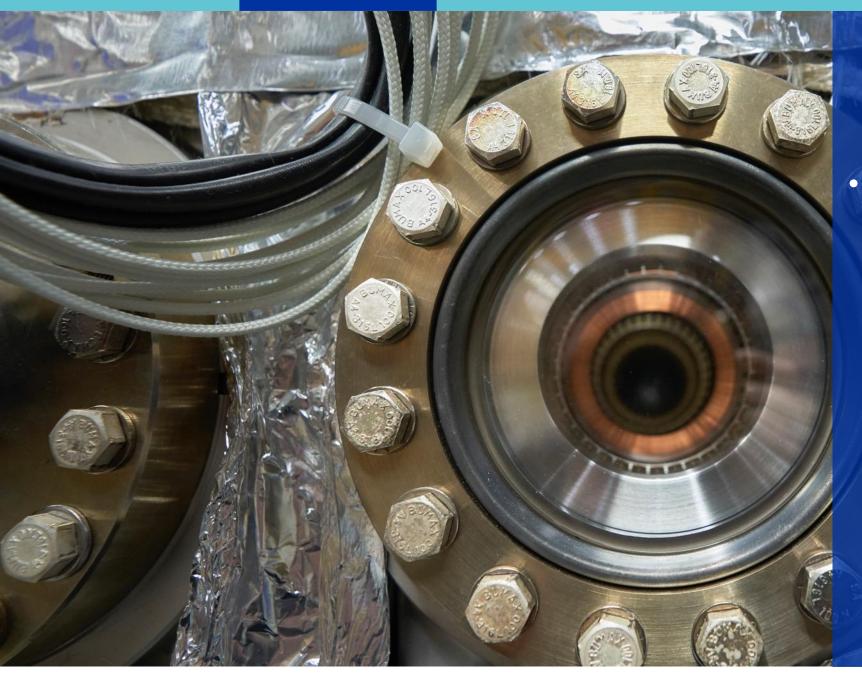




Civil engineering:

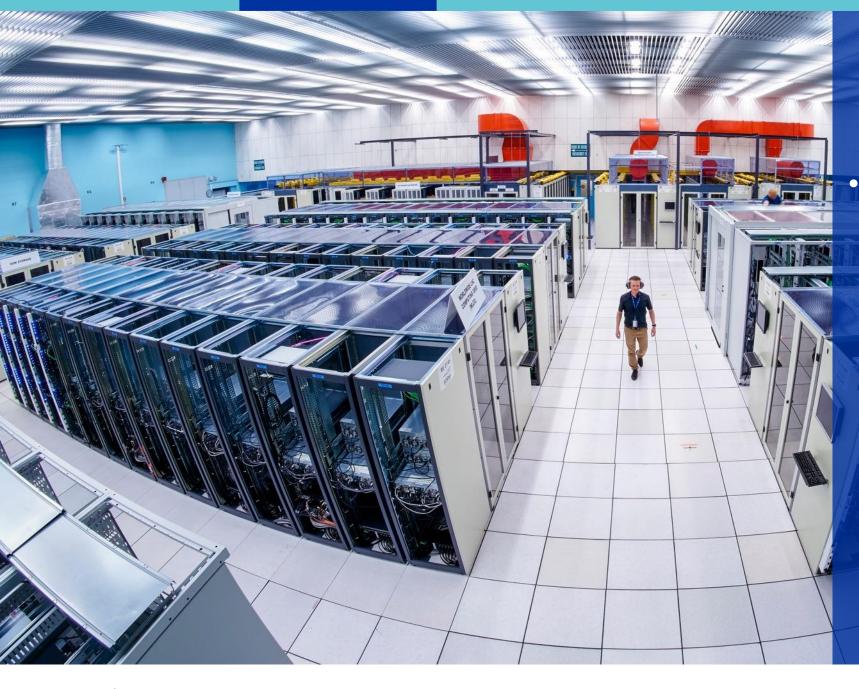
Construction

- Renovation of buildings
- Metallic structures
- Earthworks
- Roads
- Cooling and ventilation equipment



Electrical engineering and magnets

- Transformers
- Switchboards and switchgear
- Cables
- Automation
- Power supplies
- Magnets



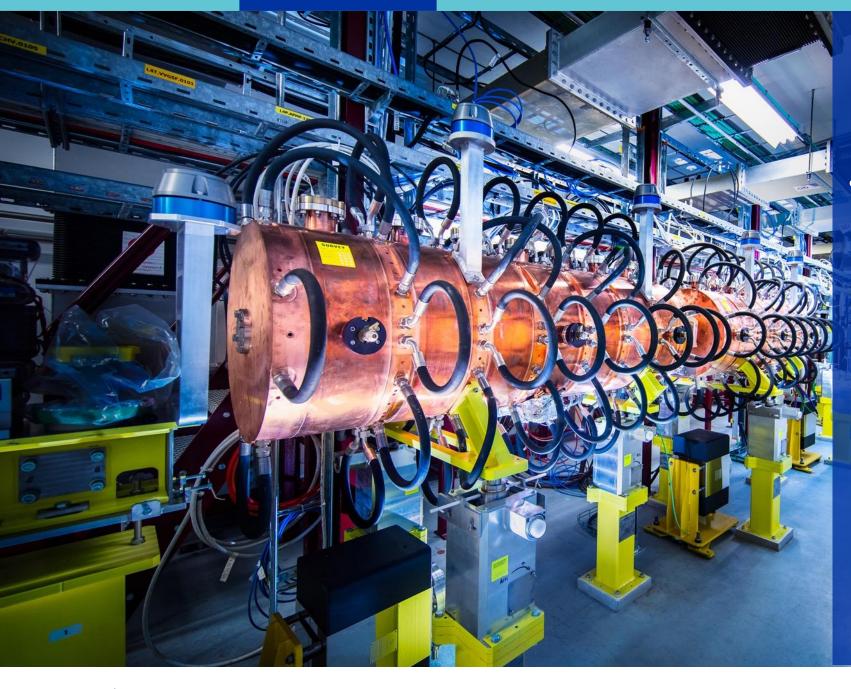
Information Technology

- Computing systems
- Servers
- Software
- Network equipment
- Personal computer equipment



Mechanical engineering and raw materials:

- Machining
- Sheet metal work and arc welding
- Special fabrication techniques
- Raw materials, finished and semi-finished products (plates, pipes, etc.)
- Offsite engineering and testing



Electronics and radiofrequency:

- Electronic components (active, passive)
- PCBs and assembled boards
- LV and HV power supplies
- Radiofrequency plants
- Amplifiers



- Cryogenic and vacuum equipment
- Optics and photonics
- Particle and photon detectors
- Health and safety equipment,
- Transport and handling equipment
- Office supply, furniture
- Industrial services on the CERN site

Knowledge Transfer Tools





How to collaborate with CERN



Start a company based on CERN technology or know-how



Service & Consultancy

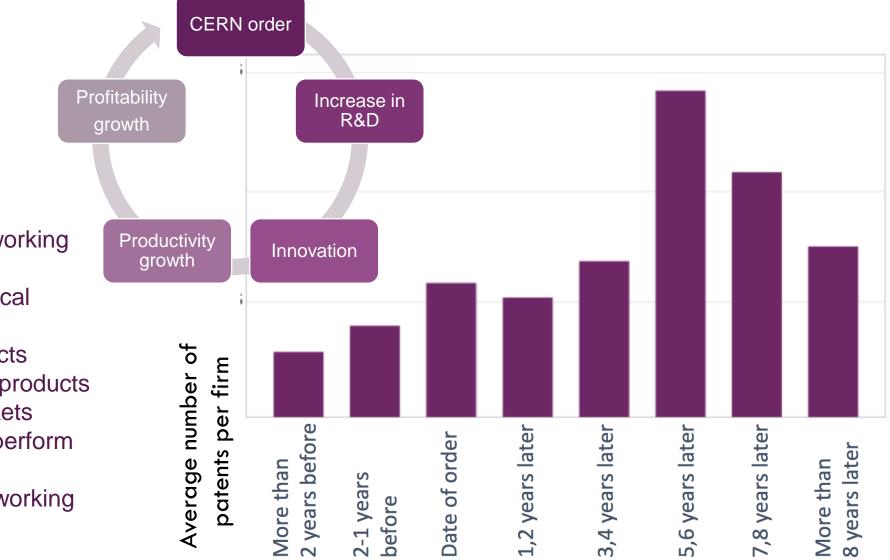




Find out more at kt.cern/collaborate



Castelnovo et al.: analysis of '95-'08 financial data on 365 CERN suppliers. After working with CERN, high-tech suppliers out-perform peers



Out of 700 companies working with CERN

- 55% improved technical knowledge
- 48% improved products
- 42% developed new products

18% found new markets
High-tech suppliers outperform
peers in

patents 5-8 years after working with CERN

From the CERN Council Evaluation of Brazil's application as Associate Member State

Important criterion: Existence of a sufficiently developed industry within the applicant State to enable it to tender for contracts with CERN with a reasonable chance of success

- Brazil has a vast industrial sector, with leading companies in areas relevant to CERN such as electronics, mechanics, power distribution and control, cooling and gas systems, in addition to companies extracting and transforming relevant metals.
- Construction of the Sirius light source (85% of contracts awarded to local companies - 350 MCHF) demonstrates capacities in the automotive, metallurgic, precision mechanics and microelectronic sectors; the largest niobium producer in the world is now partnering with CNPEM, Sirius' host laboratory, for the development and characterisation of superconductive materials.
- With appropriate national coordination and leveraging of existing national platforms and connections, **Brazilian industry has proven potential for CERN industrial partnerships and procurement**.

Very valuable advice and support of CNI since 2018 => thank you!

Brazil as a CERN Associate Member State

- Discussions started in 2009, formal application in 2012, process paused in 2013
- Process restarted in 2019, vigorous lead by MCTI, strong support of MFA
- Renewed application in 2021 with support of Head of State and Casa Civil
- CERN Council (all Member States) approved Brazil association in September 2021 !
- Now looking forward to official signature (within 3 months) and...
- ...completion of ratification in Congress (within 12 months)
- Hopefuly by 2023 access for Brazilian nationals and companies to:
 - Employment (capacity-building in engineering, technology, physics, administration)
 - Procurement opportunity (deep-tech, supplies, materials, and services)
 - Knowledge transfer through people, procurement, partnerships

Looking forward to achieving the ratification process

Conclusion

The love story between CERN and Brazil still goes on...

We have to write the next episodes of this partnership altogether : CERN Member States, CERN management, Brazilian authorities and Brazilian private sector !

CERN is looking forward to developing commercial relationships with Brazilian companies. We have confidence in their expertise, innovation and competitiveness !