



ECONOMIC INDICATORS CNI



**0.4** p.p.

**4.8** p.p.

Mar21/Mar20

Mar21/Feb21

# Industrial activity grew in March, after declining in February

The trend of recovery from the crisis stopped in February 2021, when real sales, hours worked, total payroll, and average earnings showed retraction. In March, the indices resumed growth.

The moderate recovery fully offsets the decline in hours worked in February and partially offsets the drop in real sales. Employment increased for the eighth consecutive month and capacity utilization remained above 80%.

Total payroll and average earnings also showed moderate recovery, but they remain at levels below those recorded before the crisis.

Industrial Indicators - March 2021					
111000011			PERCENTAGE CHANGE		
		MAR21/FEB21 Seasonally adjusted	•	JAN-MAR21/ JAN-MAR20	
	Real sales¹	2.2	12.7	7.5	
(-,-,-)	Hours worked in production	0.9	10.7	6.5	
	Employment	0.3	2.1	1.1	
\$	Real total payroll <sup>2</sup>	2,2	-4.6	-2.7	
	Real average earnings²	2.1	-6.5	-3.7	
1 Deflator: IP 2 Deflator: IN					
		AVERAGE PERCENTAGE MAR21 FEB21 MAR20	CHANGE IN PERCENTAGE POINTS		
		Seasonally adjusted			

81.1

**Original** 

80.8

Capacity Utilization 80.7

79.0

76.2

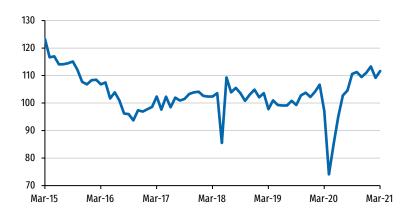
76.0

## Real sales increased, offsetting part of the February drop

Seasonally-adjusted real sales increased 2.2% in March 2021. This indicates a recovery of more than half of the drop recorded in February, when real sales dropped 3.6%. In comparison with March of the previous year, the increase was 12.7%, having in mind the critical context of that month, when real sales felt the first effects of the crisis resulting from the pandemic.

#### **Real sales**

Seasonally adjusted (fixed-base index: 2006 average = 100)



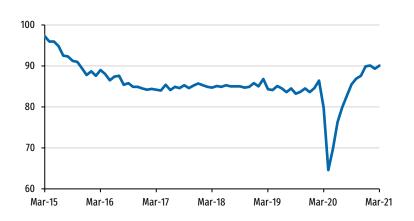
Deflator: IPA/OG-FGV

#### Hours worked in production grew in March

Hours worked in production increased 0.9% in March 2021, on a seasonally-adjusted basis. With this increase, the index returns to January levels, recovering from the drop recorded in February. When compared to March 2020, the index increased 10.7%, which reflects the recovery from the crisis and the consolidation at a higher level than the one before the pandemic.

#### **Hours worked in production**

Seasonally adjusted (fixed-base index: 2006 average = 100)

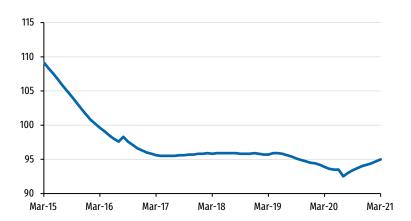


#### **Employment grew for the eighth consecutive month**

In March 2021, employment in the industry increased for the eighth consecutive time, by 0.3% in relation to February, on a seasonally-adjusted basis. When compared to March 2020, this represents a 2.1% increase in employment.

#### **Employment**

Seasonally adjusted (fixed-base index: 2006 average = 100)



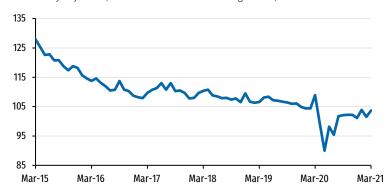
#### Total payroll increased, but is still below precrisis levels

The seasonally-adjusted total payroll increased 2.2% in March 2021, returning to the level recorded in January.

Compared to the same month of 2020, this represents a drop of 4.6%. Part of the drop is explained by the layoffs that occurred in March 2020 and the consequent increase in severance payments, which was reflected as a peak in total payroll, deviating from the trend that had been present until then.

#### Real total payroll

Seasonally adjusted (Fixed-base index: 2006 average = 100)



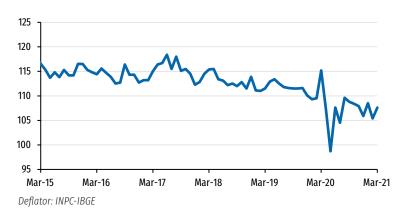
Deflator: INPC-IBGE

## Real average earnings increased in March, but remains at a low level

The seasonally-adjusted average earnings increased 2.1% in March in relation to February 2021. When compared to March 2020, the index dropped 6.5%, driven, in part, by the peak resulting from the layoffs occurred in that month. Despite the increase in the month, the index is below the pre-crisis level.

### Real average earnings

Seasonally adjusted (Fixed-base index: 2006 average = 100)

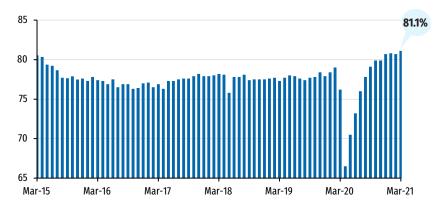


#### Capacity utilization remains at a high level

The seasonally-adjusted Capacity
Utilization of the industry reached 81.1%.
This percentage represents an increase of
0.4 percentage points in March compared
to February and consolidates a level
persistently higher than the one recorded
before the crisis.

#### Capacity utilization (UCI)

Seasonally adjusted (Average percentage)



#### **Learn more**

For more information on the survey, including sectoral results, previous editions, methodology and historical series, visit: www.cni.com.br/e\_indindustriais

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