

Challenge & Cooperation
For With & Post COVID-19
-Mitsui & Co. (Brasil) S.A.-

Japan-Brazil Business Council Extraordinary Meeting
September 29th, 2020
Mitsui & Co. (Brasil) S.A.
Shingo Sato

- Confrontation with COVID19 crisis = big challenge but the most important and urgent task for the humankind
- Acceleration of revolutionary and rapid changes at the global level in: “Life Style”, “Consumer Demand”, “Supply Chain”, “Urban Planning” and related “Business Models” etc.
- Emerging of new opportunities in the upcoming “New Normal”:
<Transform and Grow>
“reliable and advanced medical healthcare system”, “integrated energy solutions”, “smart city”, “circular economy”, “**smart urban mobility system - MaaS**”
- Aim to contribute to the safe and comfortable “New Normal Society” as “integrated and sustainable solution provider” under **the collaboration framework between Brazil and Japan.**

Partnership towards Future Mobility



51%

49%

Financial capacity
Asset Management



Entrepreneurship
Diversified business portfolio

Short-term

High-quality fleet-service provider

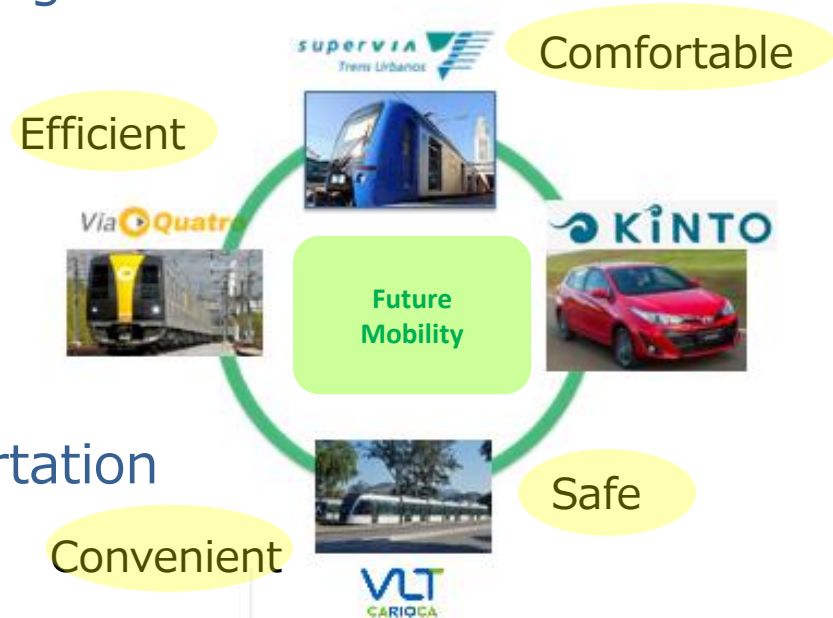
COVID-19 ⇒ New demand for outsourcing service

Mid-term

One-stop solution provider

Comprehensive MaaS platform

Smooth connection with other transportation



Challenge for With & Post COVID-19 – Mobility as a Service (MaaS)



ViaQuatro



VELOCE
LOGÍSTICA



supervia
Trens Urbanos



LIBRAPORT
CAMPINAS



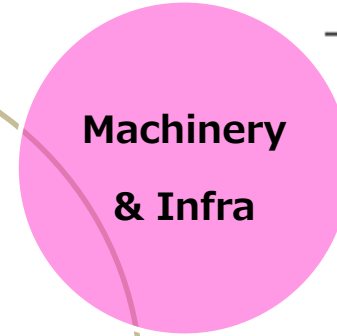
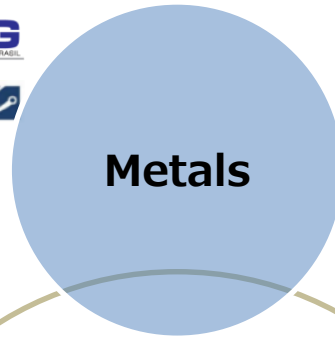
VLI



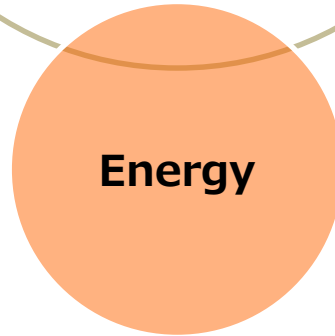
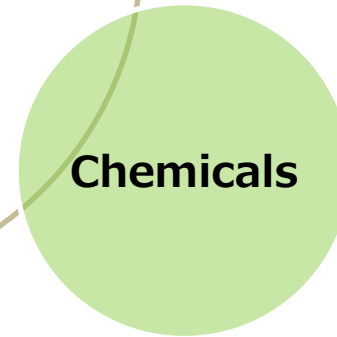
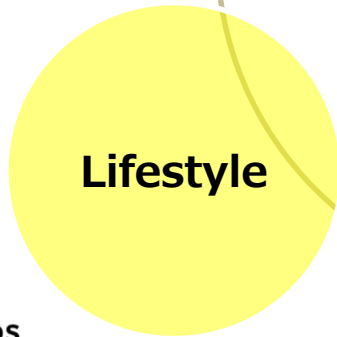
Mitsui in Brazil –commitment since 1960



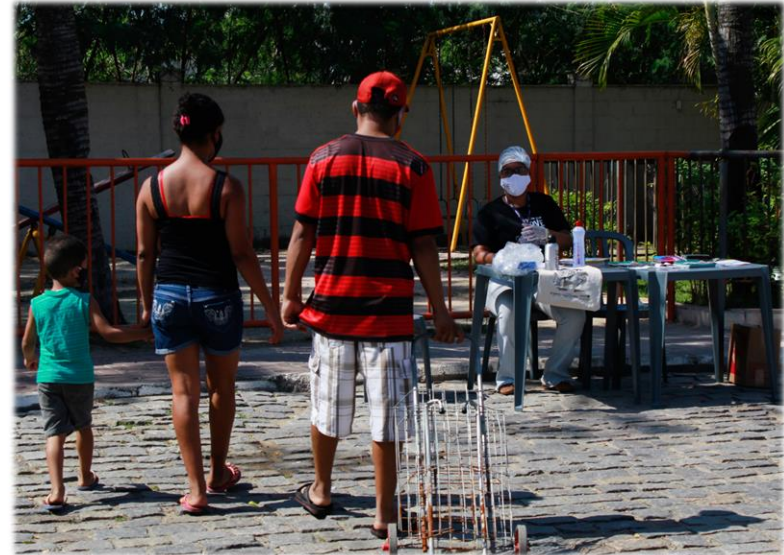
☆ **20+** Investing Companies
 ☆ Accumulated exposure
1 trillion yen



**Partnership
Integration**



Social cooperation to fight against COVID-19



- **Donation of hygiene kits** to socially vulnerable community
- Through UNICEF network, **promote educational campaigns** led by community youth groups **to prevent the spread of COVID-19**

360° business innovation.



MITSUI & CO.