DIPLOMATIC BRIEFING | APRIL 3rd, 2024

SENAI: EDUCATION, INNOVATION, AND TECHNOLOGY FOR INDUSTRY COMPETITIVENESS GUSTAVO LEAL SALES FILHO

GUSTAVO LEAL SALES FILHO





National Service for Industrial Trainning

National reference in supporting technology and innovation in industrial companies of all sizes and segments. For 8 decades, it offers professional initiation, undergraduate, and postgraduate courses for employees in 28 sectors of the Brazilian industry.

TVET and Higher Education

RD&I

Technology Services



SENAI in numbers (2023)

5.301

Covered cities (95% of Brazilian territory)

27 Brazilian States

510 Fixed operating

units

Mobile operating units

521

+ 3MM

Enrollments per year

89MM skilled workers

28 Innovation

Institutes



+33k Attended

Companies RD&I and Tech services +2MM

Lab Tests



RD&I projects for Industry

+ R\$2 bi in RD&I projects for Industry

TVET and Higher Education

METODOLOGIA SENAI DE

PROFISŠIONAL

EDUCAÇÃO

Programs	Short courses	Diploma course	Technologist	Bachelor's degree
Total instructional time	160 h.	800 h.	1600 h.	3600 h.
Duration	Ca. 6 mo.	1-2 yr.	2-2½ yr.	4-5 yr.
Entry requirements	None	Be attending secondary education or have completed it	Have completed secondary education	Have completed secondary education

Educational curricula aligned with industry needs



RECOGNIZED



BY BRAZILIAN INDUSTRY



91,7% of Brazilian companies prefers to hire SENAI's graduates

6

99,4% of SENAI alumni would recommend SENAI courses to others



0

90,8% of SENAI Higher Education alumni were hired in 2023

84,4% of SENAI TVET alumni were hired in 2023



AMERICAS' LEADING TVET

*According to ILO

AMONGST THE BEST TVET institutions in the World

- 1º China
 2º Russia
 3º Brazil
- 4º South Korea



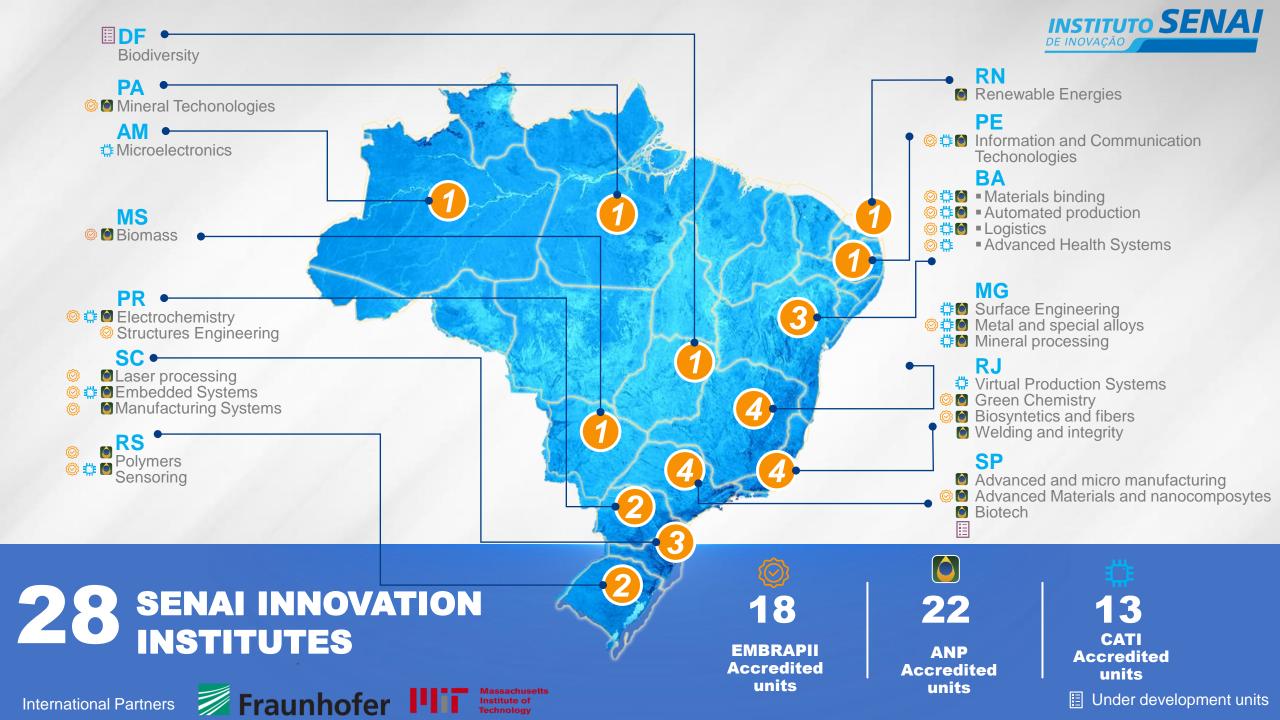
International Organizations recognize SENAI as:

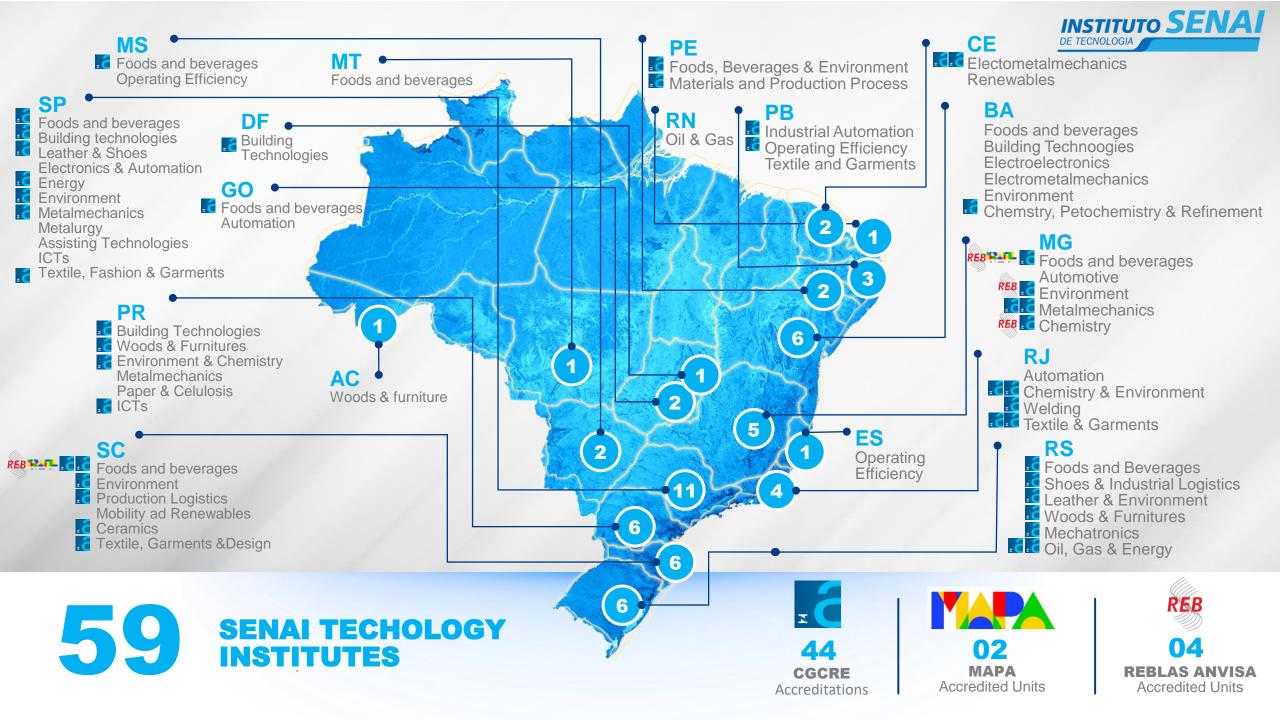


TVET model in Latin America

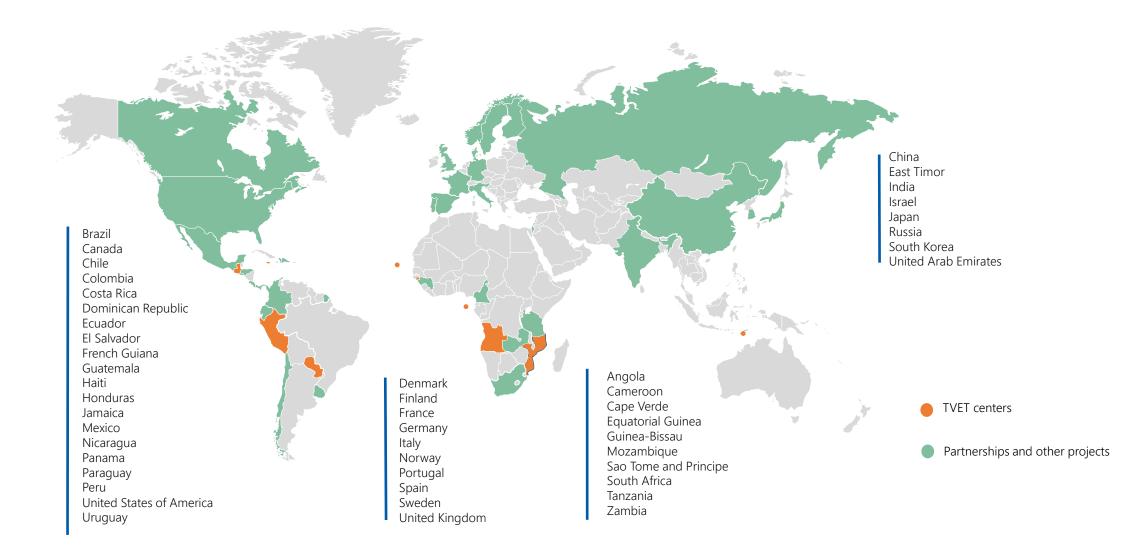


A Leading Actor in SSC for Education





SENAI ABROAD



LONG HISTORY OF INTERNATIONAL COOPERATION IN INDUSTRIAL TRAINING

- **10 INDUSTRIAL TRAINING CENTERS ABROAD** in Africa, Latin America and Asia with SENAI know-how;
- EACH CENTER IS SPECIALIZED IN SOME SKILLS For example: industrial mechanics, agriculture heavy machines, environment, automobile;
- SENAI TEAM STAYS IN LOCO from the conception of the center until its implementation and graduation of the first classes.
- SENAI WORKS IN CLOSE COORDINATION WITH NATIONAL COOPERATION AGENCIES, mainly the Brazilian Cooperation Agency (ABC) and Japan's International Cooperation Agency (JICA)



SENAI INDUSTRIAL TRAINING CENTERS ABROAD



OTHER INTERNATIONAL COOPERATION PROJECTS



Brazil-Mozambique Industrial Training Center



Digitalization of TVET Delivery for OFPPT from Morocco

Implementation of Toyota Academy in Angola



Strengthening public policies and technical capabilities to foster innovation in agroindustry and cosmetics MSEs



Brazilian National Service for Industrial Training THE FUTURE OF WORKFORCE

